REQUEST FOR PROPOSALS

GREENHOUSE GAS EMISSIONS REDUCTIONS FEASIBILITY STUDY



RFP #600-04-607 State of California California Energy Commission March 2005

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I. Introduction

BACKGROUND

Section 25730 of the California Public Resources Code directs the California Energy Commission (Energy Commission) to "Acquire and develop data and information on global climate change, and provide state, regional and local agencies, utilities, businesses, industries, and other energy and economic sectors with information on the costs, technical feasibility, and demonstrated effectiveness of methods for reducing or mitigating the production of greenhouse gases from in-state sources, including net reductions through the management of natural forest reservoirs."

The same Public Resources Code section directs the Energy Commission to prepare and maintain the state's inventory of greenhouse gas emissions. The Inventory of *California Greenhouse Gas Emissions and Sinks: 1990-1999* updates an inventory of sources and sinks of greenhouse gases. The Energy Commission's *Greenhouse Gas Emissions Reduction Strategies for California* discusses, among other topics, proposed strategies to reduce greenhouse gas emissions.

WHAT IS THE PURPOSE OF THIS RFP?

The purpose of this Request for Proposals (RFP) is to select a contractor to assist the Energy Commission in the acquisition and development of data and information on the magnitude of emissions from various Greenhouse gas sources as well as emission reduction potential, costs, technical feasibility, and demonstrated effectiveness of methods for reducing or mitigating the production of greenhouse gas emissions from in-state sources. The data and information acquired and developed is intended to facilitate implementation of greenhouse gas emission reduction projects or actions by state, regional and local agencies, utilities, businesses, industries, and other energy and economic sectors.

The information developed in the course of executing the work tasks outlined in this RFP should encourage projects that are energy efficient, environmentally reliable, economically sound, and consistent with the state's energy and environmental policies.

The contractor shall assist in the following tasks:

Complete Report on Greenhouse Gas Emissions Data

Complete Report on Greenhouse Gas Emissions Reduction Market Assessment

Complete Report on Greenhouse Gas Emissions Reduction Actions

Conduct Feasibility Studies on Greenhouse Gas Emission Reduction Projects in Selected Industry Sectors

Only proposals from Bidders with significant verifiable technical experience and credentials in the above-mentioned areas will be considered for technical merit review.

I. INTRODUCTION, CONTINUED

How Is This RFP Organized?

This RFP is organized into the following five sections:

Section I	Provides a summary and administrative overview of the RFP Requirements.		
Section II	Explains the work to be accomplished, including deliverables and due dates.		
Section III	Explains the format, documents and technical expertise needed to submit a successful proposal.		
	successful proposal.		
Section IV	Provides administrative detail, including legal requirements of the RFP.		

Section V Explains the evaluation process.

How Much Funding is Available?

There is a maximum of up to \$300,000 available for the contract resulting from this RFP. Of this amount, \$100,000 is immediately available and the remaining balance, \$200,000, may be available from the 2005-06 fiscal year. The contract award will be made to the responsible Bidder with the lowest total cost from proposals that pass the technical review. This is an hourly rate plus cost reimbursement contract with a ceiling on the total contract amount. The Energy Commission reserves the right to increase or decrease the amount of any contract as needed to meet budget program requirements.

Funding for this RFP comes from fiscal years 2004-2005, and 2005-2006, and is subject to appropriations from the Governor's 2004-2005, and 2005-2006 fiscal year budgets. Of the remaining \$200,000 balance, partial funding of \$100,000 is dependent upon acquiring funding from federal agencies. In the event that funds are not available from the federal or California governments, the Energy Commission shall have no further liability with regard to this contract.

The Energy Commission reserves the right to reduce the amount of the 2004-2005 and 2005-2006 funding to an amount deemed appropriate in the event the budgeted funds do not provide full funding of Energy Commission contracts. In this event, the Contractor and Energy Commission Contract Manager shall meet and reach agreement on a reduced scope of work commensurate with the level of available funding.

WHAT ARE THE KEY ACTIVITIES AND DATES?

Key activities and times for this RFP are presented below. This is a tentative schedule, please call the Contracts Office to confirm dates.

ACTIVITY	ACTION DATE	
RFP Release	March 11, 2005	
Deadline for Written Questions	April 5, 2005	
Pre-Bid Conference	April 5, 2005	
Distribute Questions/Answers and Addenda		
(if any) to RFP	April 11, 2005	
Deadline to Submit Proposals	May 2, 2005	

I. INTRODUCTION, CONTINUED

Interviews (mandatory)	May 9-10, 2005
Notice of Proposed Award	May 12, 2005
Energy Commission Business Meeting	June 22, 2005
Contract Start Date	June 30, 2005
Contraction Termination Date	June 30, 2007

How Do I RESPOND TO THIS RFP?

Responses to this solicitation shall be in the form of a Technical and Cost Proposal according to the format described in Section III. The Technical Proposal shall document the Bidder's experience, qualifications, project organization and approach to perform the tasks described in the Work Statement found in Section II, and the Cost Proposal shall detail the Bidder's budget to perform such tasks.

How Can I Obtain Further Information?

A Pre-Bid Conference will be held to answer questions. Please call (916) 654-4392 to confirm the time and date. Bidders are encouraged to attend this informational meeting:

Tuesday, April 5, 2005, 1:30 p.m. California Energy Commission 1516 9th Street, Hearing Rm. B Sacramento, California 95814

Potential Bidders may ask questions about the requirements of this RFP. Bidders must prepare their questions in writing and send or FAX them to the Contact Person (see Who Do I Contact?). At the option of the Energy Commission, questions may be answered orally at the Pre-Bid Conference or in writing. All questions will be answered in writing and will be distributed to recipients of this RFP sometime after the Pre-Bid Conference and posted on the Energy Commission's Web Site at www.energy.ca.gov. Deadline for written questions is April 5, 2005, 2005, by 5:00 p.m.

WHO DO I CONTACT?

Questions or clarifications about this RFP should be directed to:

ELIZABETH STONE, CONTRACT OFFICER California Energy Commission 1516 Ninth Street, MS-18 Sacramento, California 95814 Telephone: (916) 654-5125 FAX: (916) 654-4423

This RFP is available through the Energy Commission's Website at:

I. INTRODUCTION, CONTINUED

www.energy.ca.gov/contracts. Copies may be obtained by writing or calling:

California Energy Commission 1516 Ninth Street, MS-18 Sacramento, California 95814 Telephone: (916) 654-4392 FAX: (916) 654-4423

Verbal Communication

Any verbal communication with an Energy Commission employee concerning this RFP is not binding on the State or the Energy Commission and shall in no way alter a specification, term, or condition of the RFP.

WHAT ARE MY RESPONSIBILITIES FOR SUBMITTING A PROPOSAL?

Bidders are responsible for:

- Carefully reading this entire RFP;
- Asking the appropriate questions in a timely manner;
- Submitting all required responses in a complete manner by the required date and time;
- Making sure that all procedures and requirements of the RFP are followed and appropriately addressed
- Carefully reread the entire RFP before submitting a proposal.

II. Work Statement and Deliverables

ABOUT THIS SECTION

This section describes the contract work statement including the tasks the winning Bidder ("Contractor") will be asked to perform under the direction of the Energy Commission Contract Manager.

BACKGROUND

Section 25730 of the California Public Resources Code directs the California Energy Commission (Energy Commission) to "Acquire and develop data and information on global climate change, and provide state, regional and local agencies, utilities, businesses, industries, and other energy and economic sectors with information on the costs, technical feasibility, and demonstrated effectiveness of methods for reducing or mitigating the production of greenhouse gases from in-state sources, including net reductions through the management of natural forest reservoirs."

The same Public Resources Code section directs the Energy Commission to prepare and maintain the state's inventory of greenhouse gas emissions. The Inventory of *California Greenhouse Gas Emissions and Sinks: 1990-1999* updates an inventory of sources and sinks of greenhouse gases. The Energy Commission's *Greenhouse Gas Emissions Reduction Strategies for California* discusses, among other topics, proposed strategies to reduce greenhouse gas emissions.

The Energy Commission also supports dissemination of information that may lead to reduced greenhouse gas emissions through numerous other programs dealing with energy issues.

- The Energy Commission administers the Public Interest Energy Research (PIER) Program, which funds research in many energy-related areas.
- The Energy Efficiency Program at the Energy Commission contributes to greenhouse gas reductions through promotion of energy efficiency in building standards, agriculture, manufacturing, water systems, and processing functions.
- The Renewable Energy Program promotes the use of emerging technologies and market development for renewable electricity generation, leading to reduced emissions.
- The Energy Commission's Power Plant Siting Program ensures the siting of new high efficiency, low emission power plants that can reduce overall emissions from electric generation in the state.
- The Transportation Energy and Technology Program provides consumer information, incentives, and infrastructure funding to encourage the use of clean and fuel-efficient vehicles by funding research and utilization of vehicles with lower emissions relative to standard gasoline powered cars.
- The Energy Technology Export Program facilitates exports of energy efficiency projects from California abroad, helping California energy companies assist other nations to become more energy efficient, and thereby reducing greenhouse gas emissions.

WILL TRAVEL BE REQUIRED?

Travel will be necessary to complete some of the tasks. Travel expenses incurred will be reimbursed at no more than the State per diem rates for non-represented State employees, and must be included in the Bidder's cost. Receipts for lodging are required and subject to the Energy Commission Contract Manager's approval.

GENERAL REQUIREMENTS

The purpose of this RFP is to select a contractor to assist the Energy Commission in the acquisition and development of data and information on the magnitude of emissions from various sources as well as emissions reduction potential, costs, technical feasibility, and demonstrated effectiveness of methods for reducing or mitigating the production of greenhouse gas emissions from in-state sources. The data and information acquired and developed is intended to facilitate implementation of greenhouse gas emission reduction projects or actions by state, regional and local agencies, utilities, businesses, industries, and other energy and economic sectors.

The information developed in the course of executing the work tasks outlined should encourage projects that are energy efficient, environmentally reliable, economically sound, and consistent with the state's energy and environmental policies.

The contractor shall assist in the following tasks:

- Contract Management
- Complete Report on Greenhouse Gas Emissions Data
- Complete Report on Greenhouse Gas Emissions Reduction Market Assessment
- Complete Report on Greenhouse Gas Emissions Reduction Actions
- Conduct Feasibility Studies on Greenhouse Gas Emission Reduction Projects in Selected Industry Sectors

The selected contractor shall provide technical support services subject to the supervision and direction of the Energy Commission Contract Manager. The scope of work will be identified and defined by the Contract Manager and all work shall be performed under an approved work authorization. The following is the budget for the potential tasks:

	Budget Allocation					
		FY 2004-2005		FY 200	FY 2005-2006	
	Task	State	Federal	State	Federal	
1.	Contract Management					
2A.	Complete Report on Greenhouse Gas					
	Emissions Data (Code 1X, 3X, 5X, 7X)	\$70,000				

2B.	Complete Report on Greenhouse Gas			
	Emissions Data (Code 2X, 4X, 6X, 8X,			
	9X)		\$40,000	\$25,000
3A.	Complete Report on Greenhouse Gas			
	Emissions Reduction Market Assessment			
	(Code 1X, 3X, 5X, 7X)	\$30,000		
3B.	Complete Report on Greenhouse Gas			
	Emissions Reduction Market Assessment			
	(Code 2X, 4X, 6X, 8X, 9X)		\$20,000	\$10,000
4.	Complete Report on Greenhouse Gas			
	Emissions Reduction Actions		\$40,000	
5.	Conduct Feasibility Studies on			
	Greenhouse Gas Emission Reduction			
	Projects in Selected Industry Sectors			\$65,000
Sub-	-Total	\$100,000	\$100,000	\$100,000
Gra	nd Total			\$300,000

TASK 1 - CONTRACT MANAGEMENT

The Contractor(s) shall:

- Respond to requests or direction from the Energy Commission's Contract Manager in a timely fashion.
- Manage the completion of all tasks under the Contract as agreed between the Contractor and the Energy Commission's Contract Manager.
- Provide oversight and first-level review of reports and documentation, and comment on the content of products from the contractor team, as requested by the Energy Commission's Contract Manager on a case-by-case basis.
- Develop project schedules and assign work to the Contractor team to ensure that tasks are completed efficiently, on schedule, and within the budget as agreed between the Contractor and the Energy Commission Contract Manager in the Work Authorization.
- At the request of the Energy Commission's Contract Manager, the Contractor and subcontractors shall be available for meetings or provide written and/or verbal briefings to the Energy Commission's staff or others. The cost of meetings will be included in each Work Authorization. The cost of meetings requested specifically by the Contractor will be borne solely by the Contractor.

Work Authorizations

This is a "Work Authorization" Contract and no work shall be undertaken unless authorized by the Energy Commission through a specific written document called a Work Authorization. The Contractor(s) and/or subcontractors shall begin task work only after receiving a written Work

Authorization to do so by the Energy Commission Contract Manager and will be carefully coordinated with current or available support resources.

The specific task and the degree of effort for each task to be performed by the Contractor(s) or subcontractors will vary from project to project. All project work performed by the Contractor team shall be directed by and coordinated with Energy Commission staff as designated by the Energy Commission Contract Manager. The actual cost of a completed, approved Work Authorization shall not exceed the authorized amount. If, in the performance of the work, the Contractor determines that the actual costs will exceed the estimated costs, the Contractor shall immediately notify the Energy Commission Contract Manager.

Any expenses incurred by the Contractor that have not been duly authorized by the Energy Commission Contract Manager shall be borne by the Contractor. No amendments to the Work Authorization shall be made for work undertaken without the specific, written approval of the Energy Commission Contract Manager.

Timely response to specific Energy Commission needs on short notice will be characteristic of some tasks. Identified subcontractor management and staff will be required to be available to the Energy Commission Contract Manager within twenty-four (24) hours of initial contact or submission of a Work Authorization to the Contractor.

Each Work Authorization shall include:

- Contract Number, Task Number, and Work Authorization Number (to be assigned by Energy Commission Contract Manager)
- Purpose, objective, or goal to be undertaken
- Description (work statement) of the work to be accomplished
- Schedule and Deliverables (including any significant material to be developed and delivered and due dates for each)
- Identification of the Contractor/subcontractor team
- Start/End Dates for the Work Authorization
- Contractor's person hours and billing rates
- Subcontractor Amount (if any)
- Any fees (G&A, ODC, etc.)
- Total cost of the Work Authorization

Subcontractors

In the event subcontractors are part of the contractor's proposal, the Contractor shall manage and coordinate subcontractor activities. The Contractor is responsible for the quality of all subcontractor work and the Energy Commission will assign all work to the Contractor. When new subcontractors are hired or added, the Contractor shall provide the Energy Commission with updated Disabled Veteran Owned Business Enterprise (DVBE) forms.

Any subcontractor whose work within the proposal would be essential to completion of the tasks in the contract not part of this RFP must be identified as a key subcontractor and identified specifically in the proposal. Unless given specific written permission to the contrary, any change in the assignment of key subcontractors after the award of the contract may be deemed a breach in the agreement by the Energy Commission and may result in the termination of the agreement.

The Contractor shall work directly with and report to the Energy Commission's Contract Manager on contract status and subcontractor work assignments and progress. Contractor will coordinate subcontractor accessibility to the Energy Commission's Contract Manager.

The Contractor shall require subcontractors to provide invoices that correctly identify expenses charged to each contract task. The Contractor shall also provide subcontractor invoices for invoice payments, showing funds authorized, invoices submitted, and status.

The Contractor shall require subcontractors to copy the Energy Commission's Contract Manager with all final, approved work statement deliverables. All work statement deliverables from the contractor team must be submitted as drafts for review and comment to the Energy Commission Contract Manager.

Invoices

The Contractor shall prepare an invoice for all contract expenses performed. The official invoice is to be submitted to the Energy Commission's Accounting Office. The Energy Commission's Contract Manager will specify the invoice format. All Contractor invoices must identify charges by task.

Monthly Progress Reports

The Contractor shall provide monthly progress reports, which summarize all contract activities conducted by the Contractor including contract expenditures to date. The progress report is due to the Energy Commission Contract Manager within 15 days after the end of the month and each progress report shall coincide with the invoice period. The Energy Commission Contract Manager will specify the report format and the number of copies to be submitted. The Contractor shall submit monthly progress reports to the Energy Commission Contract Manager which describe:

- Monthly progress in each task;
- The degree of completion for each task;
- Current and cumulative budget expenditure by task;
- Cumulative contract expenditures;

- Variance from planned expenditure schedule;
- Status of deliverables;
- DVBE contract expenditures;
- Problems, and other information requested by the Energy Commission Contract Manager.

The Energy Commission Contract Manager will specify the report format and the number of copies to be submitted. All monthly progress reports will coincide with the invoice period.

Final Report and Final Meeting

The Contractor shall prepare a draft final report that includes Tasks 1 through Task 5. The final report shall be submitted in draft form to the Energy Commission Contract Manager for review and approval. The Contractor shall review recommendations for changes to the report with the Energy Commission Contract Manager and incorporate the agreed-upon changes into the final version of the report. The Contractor shall meet with the Energy Commission to present the findings, conclusions, and recommendations prior to the due date of the final technical report.

After approval of the final report by the Energy Commission Contract Manager, the Contractor shall deliver, two bound paper copies, and one unbound paper copy of the report to the Energy Commission Contract Manager. The unbound copy shall be single sided and camera ready, with graphics that are readable after photocopying. The contractor shall deliver an electronic copy (CD ROM) of full study text in Microsoft Word TM (version 97).

Meeting - Contractor shall meet with the Energy Commission Contract Manager to present the findings, conclusions, and recommendations. Both the final meeting and the Final Report must occur on or before the ending term of this Agreement.

- 1) **Abstracts** Contractor shall provide a brief (200 words or less) factual abstract of the most significant information contained in the report.
- 2) **Summary** The summary shall include a statement of the problem, methods or techniques used to solve the problem, conclusions and any additional follow-up or ongoing recommendations. The summary shall be prepared in language and structure easily understood by members of the public who may have limited technical background.
- 3) **Format--**Final reports and summaries shall be prepared in the following manner:
 - Camera-ready originals, in black ink, which include originals of oversize material, and two copies.
 - \Box Illustrations and graphs sized to 8 1/2 x 11 page.
 - Contractor's name shall only appear on the cover and title page as follows:

California Energy Commission
Project Title
Contract Number
By (Contractor)

TASK 2 – COMPLETE REPORT ON GREENHOUSE GAS EMISSIONS DATA

For this task, \$70,000 from the Energy Resources Program Account (ERPA) has been allocated in the FY 2004-05 budget to complete Task 2A. An additional \$40,000 from ERPA and an additional \$25,000 from federal sources are anticipated in FY 2005-06 to supplement the Contractor task and complete Task 2B.

The Energy Commission has produced the Inventory of California Greenhouse Gases and Sinks: 1990-1999, which segments California's greenhouse gas emissions into energy, industrial, agricultural, land-use change and forestry, waste, and then further segments the inventory into sub segments. The emissions estimates in this inventory are, in many cases, developed using top-down estimation methodologies, sometimes relying on nation-wide averaged data. Although this inventory identifies in very general terms the sources of greenhouse gas emissions, it may not provide enough information to identify specific sources of California emissions with significant potential for greenhouse gas emissions reductions. To identify these specific sources, a more targeted inventory, using a bottoms-up approach when possible, is most useful.

The Contractor shall, using available data, develop, write, and deliver to the Energy Commission the Greenhouse Gas Emissions Data Report on greenhouse gas emissions that:

- A. segments annual emissions by industry sector;
- B. segments annual emissions by pollutant source category;
- C. evaluates intensity and absolute values of each source by sector/sub sector;
- D. identifies data gaps.

The Contractor shall gather existing data primarily from business and trade associations, industry groups, equipment manufacturers, consultants, project developers, government agencies, and other representative groups. The Contractor may contact representatives from these groups by phone or email to compile industry data. The Contractor shall maintain a contact list as an Excel spreadsheet of all industry representatives contacted. The contact lists will include, at a minimum, the name, company (or other association), email address, and sector (or area of interest) for the contact. The list may also include the contact's title and phone number if available.

The Contractor shall use to the extent feasible, the Energy Commission's California Greenhouse Gas Emissions Inventory and other relevant information that may be available from the Energy Commission's Climate Change Advisory Committee, West Coast Governors Initiative, and the PIER research to provide context.

The Contractor shall segment emissions within the Greenhouse Gas Emissions Data Report by the industry sectors as categorized in the North American Industry Classification System (NAICS) as shown in Table 1.

Table 1. NAICS Code and Industry Sector

• Agriculture, Forestry, Fishing, Hunting	 CODE 2X Mining Utilities Construction 	• Manufacturing
 CODE 4X Wholesale Trade Retail Trade Transportation and Warehousing 	 CODE 5X Information Finance and Insurance Real Estate and Rental and Leasing Professional, Scientific, and Technical Services Management of Companies and Enterprises Administrative and Support and Waste Management and Remediation Services 	 Education Services Health Care and Social Assistance
 CODE 7X Arts , Entertainment, and Recreation Accommodation and Food Services 	• Other Services (except Public Administration)	• Public Administration

The Contractor shall segment emissions within the Greenhouse Gas Emissions Data Report by pollutant source categories such as those shown below.

Mobile Sources

- A. Highway Vehicles: Gasoline and diesel powered automobiles, buses and trucks;
- B. Marine Vessels: Commercial, military and recreational;
- C. Aircraft and Railroads;
- D. Off-Road Equipment: Gasoline and diesel powered lawn and garden equipment, industrial and recreational engines.

Stationary Sources

- A. External Combustion Boilers: Electric utility power generation, industrial power generation;
- B. Internal Combustion Engines (both reciprocating engines and turbines): Electrical generators, industrial power generators, commercial and institutional power generation, and engine testing operations;
- C. Industrial Processes: Chemical manufacturing, food and agricultural processes, and primary metal production;
- D. Petroleum and Solvent Evaporation: Petroleum refining processes, surface coating operations, degreasing, industrial dry cleaning, and organic chemical storage;
- E. Waste Disposal: Municipal solid waste disposal, commercial and institutional solid waste disposal, industrial solid waste incinerators including hazardous waste incinerators;
- F. Miscellaneous Source Categories: Food and agricultural processes, agricultural chemical production, styrene and methylacrylate production, use of cellulose based resins.

Area Sources

- A. Stationary Source Fuel Combustion: Industrial and electrical utilities, commercial, and institutional fuel combustion, residential fuel combustion (wood burning fires, gas and charcoal barbecue grills);
- B. Industrial Processes: Construction, mining and quarrying, in-process fuel use;
- C. Solvent Utilization: Surface coating operations, degreasing and commercial dry cleaning, auto body painting and refinishing;
- D. Solvent Storage and Transport: Organic chemical storage, petroleum storage and transport;
- E. Waste Disposal, Treatment and Recovery: Wastewater treatment, open burning and landfills:
- F. Natural Sources: Off-gassing from non-anthropogenic sources (both biological and geological);
- G. Miscellaneous Area Sources: Agricultural crop and livestock production, cooling towers and other combustion activities.

The Contractor shall include within the Greenhouse Gas Emissions Data Report an evaluation of the intensity and absolute values of greenhouse gas emissions for each source category by sector. In some cases, at the discretion of the Energy Commission Contract Manager, the evaluation may be qualitative rather than quantitative. The intensity and absolute values of greenhouse gas emissions will be given for CO2, CH4, N2O, HFCs, PFCs, and SF6 in absolute tons per year and CO2 equivalents. The report shall identify data gaps and areas in need of improvements, including, reason for data gaps, potential remedies to data gap, and alternative methods of estimation in instances where data are unobtainable.

Task 2 will consist of two subtasks, Task 2A and Task 2B. For Task 2A, the Contractor shall complete the Greenhouse Gas Emissions Data Report as described above for the sectors with NAICS Codes 1X, 3X, 5X, and 7X.

For Task 2B, the Contractor shall complete the Greenhouse Gas Emissions Data Report as described above for the sectors with NAICS Codes 2X, 4X, 6X, 8X, and 9X.

Upon request of the Contract Manager, the Contractor shall provide any and all supporting documentation used in developing the Greenhouse Gas Emissions Data Report.

TASK 3 – COMPLETE REPORT ON GREENHOUSE GAS EMISSIONS REDUCTION MARKET ASSESSMENT

For this task, \$30,000 from the ERPA has been allocated in the FY 2004-05 budget to complete Task 3A. An additional \$20,000 from ERPA and \$10,000 from federal sources are anticipated in FY 2005-06 to supplement the contractor task and complete Task 3B.

The Contractor shall develop, write, and deliver to the Energy Commission the Greenhouse Gas Emissions Reductions Market Assessment Report that:

- A. prioritizes sources by the magnitude of greenhouse gas emissions;
- B. estimates the number of entities that produce greenhouse gas emissions;
- C. estimates the number entities that have initiated / completed greenhouse gas reduction projects;
- D. estimates the number of greenhouse gas reduction projects that have been initiated or completed.

The Contractor shall prioritize or rank sources within the various industry sectors by listing the source emitting the most tons of CO2 equivalent emissions in order of magnitude. The Contractor shall use the information compiled in the Greenhouse Gas Emissions Data Report as the source of greenhouse gas emissions data. The Contractor shall designate the 25 sources with the greatest tons of CO2 equivalent emissions as high priority sources, the next 50 highest-emitting sources as medium priority, and the rest as low priority.

The Contractor shall estimate, for the high and medium priority sources, the number of entities within each sector and sub sector for which that source exits.

The Contractor shall estimate, for the medium and high priority sources and the number of greenhouse gas emission reduction projects that have been initiated or completed. The Contractor shall identify and characterize each emission reduction project, or at the direction of the Contract Manager, at least 25 projects if there are more than 25 projects, by defining the following:

- A. nature of the action;
- B. source/sectors that has implemented the action;
- C. role of the key stakeholders involved in implementing the action;
- D. necessary steps to implement the action;
- E. time required for implementation;
- F. cost of implementing the action;
- G. greenhouse gas emission reductions achieved or anticipated;
- H. petroleum savings;
- I. electricity savings;
- J. criteria pollutant reductions achieved or anticipated;
- K. other savings or benefits.

The Contractor shall gather data primarily from owners or operators of emissions sources or project developers that have been identified by business and trade associations, industry groups, equipment manufacturers, consultants, project developers, government associations, and other representative groups. The Contractor may contact owners, operators, or project developers by phone or email to compile data. The Contractor shall maintain a contact list as an Excel spreadsheet of all owners, operators, or project developers contacted. The contact lists will include, at a minimum, the name, company, email address, and sector for the contact. The list may also include the contacts' title and phone number, if available.

Task 3 will consist of two subtasks, Task 3A and Task 3B. For Task 3A, the Contractor shall complete the Greenhouse Gas Emissions Reductions Market Assessment Report as described above for the sectors with NAICS Codes 1X, 3X, 5X, and 7X.

For Task 3B, the Contractor shall complete the Greenhouse Gas Emissions Reductions Market Assessment Report as described above for the sectors with NAICS Codes 2X, 4X, 6X, 8X, and 9X.

Upon request of the Contract Manager, the Contractor shall provide any and all supporting documentation used in developing the Greenhouse Gas Emissions Reductions Market Assessment Report.

Task 4 – Complete report on Potential greenhouse gas Emissions Reduction Actions

For this task, \$40,000 from the ERPA is anticipated in the FY 2005-06 budget.

The Contractor shall, develop, write, and deliver to the Energy Commission the Potential Greenhouse Gas Emissions Reduction Actions Report that:

- A. identifies / characterizes emission reduction actions that could be taken including:
 - a. new or improved technology
 - b. sequestration

- c. efficiency improvements / maintenance
- d. fuel switching
- e. conservation and demand reduction
- f. other
- B. evaluates potential for reduction actions to fulfill market potential by:
 - a. evaluating application of reduction actions to other greenhouse gas emission sources (i.e., replicability)
 - b. estimating costs and benefits of each action

The Contractor shall use data from the Greenhouse Gas Emissions Reductions Market Assessment Report and, to the extent feasible, the information that may be available from the Energy Commission's Climate Change Advisory Committee, West Coast Governors Initiative, and the PIER research.

The Contractor shall generalize the reduction actions identified in the Greenhouse Gas Emissions Reductions Market Assessment Report by developing a broader range of potential applications and defining a range of costs and implementation times. The Contractor shall identify and characterize emission reduction actions by defining:

- B. the nature of the project or action;
- C. applicable source /sectors that could implement the action;
- D. key stakeholders necessary to implement the action;
- E. necessary steps to implement the action;
- F. time required for implementation;
- G. cost of implementing the action.

The Contractor shall identify potential reductions, savings, and benefits that may achieved if the project were replicated throughout California for all potential applications by defining at both the project level and the state level:

- B. greenhouse gas emission reductions achieved or anticipated;
- C. petroleum savings;
- D. electricity savings;
- E. criteria pollutant reductions achieved or anticipated;
- F. other savings or benefits.

Upon request of the Contract Manager, the Contractor will provide any and all supporting documentation used in developing the Potential Greenhouse Gas Emissions Reduction Actions Report.

Task 5 – Conduct Feasibility Studies on greenhouse gas Emission Reduction Projects in Selected Industry Sectors

For this task, \$65,000 is anticipated from federal sources in the FY 2005-06.

The Contractor shall, using available data, develop, write, and deliver to the Energy Commission the Feasibility Study on greenhouse gas Emission Reduction Projects in Selected Industry Sectors Report that:

- B. calculates the cost/benefit of 25 project types;
- C. identifies obstacles for projects;
- D. estimates reductions that could be achieved at different incentive program funding levels;
- E. identifies potential sources of funding for the various sectors.

Further, the Contractor shall identify benefits that may be achieved at the state level if the project were replicated throughout California for all potential applications by defining:

- increased goods or products produced in California (\$);
- jobs created or maintained in California;
- increased tax revenues in California.

The Contractor shall calculate and rank the (C/B) ratio of 25 project types identified in the Potential greenhouse gas Emissions Reduction Actions Report. Cost shall be estimated as total project cost for implementing a given action. Benefits shall be evaluated against environmental, economic, and consistency with state policy.

The Contractor shall develop criteria in conjunction with the Energy Commission staff to evaluate the cost/benefit of projects. The criteria proposed in Task 5 will be subject to the Contract Manager's approval.

The Contractor shall evaluate projects against the C/B criteria and rank each project from lowest to highest project C/B, i.e., the least cost for the greatest benefit to the greatest cost for the least benefit. The Contractor shall identify if there are monetary, regulatory, institutional, or other obstacles that prevent the projects from being implemented on a California-wide basis. The Contractor shall give a qualitative estimate of potential reductions available from a given project type at various incentive funding levels with a rationale for a given funding level. The Contractor shall identify potential sources of funding for the project types including the name of the funding entity, the name of the funding program if any, a contact person with phone and email address. The funding sources could include federal, state, local, or private funding.

Upon request of the Contract Manager, the Contractor shall provide any and all supporting documentation used in developing the Feasibility Study of Greenhouse Gas Emission Reduction Projects in Selected Industry Sectors Report.

DELIVERABLES AND DUE DATES

	Task Description	Due Date	
Task 1:	Contract Management Monthly Progress Reports Final Report	Ongoing 15 th of the Month March 15, 2007	
•		January 16, 2006	
Task 2B:	Greenhouse Gas Emissions Data Report Contact list database or spreadsheet	June 15, 2006	
Task 3A:	Market Assessment Report Contact list database or spreadsheet	June 15, 2006	
Task 3B: Market Assessment Report September 15, Contact list database or spreadsheet		September 15, 2006	
Task 4:	Potential Greenhouse Gas Emissions Reduction Actions Report	October 16, 2006	
Task 5:	Feasibility Studies of Greenhouse Gas Emission Reduction Projects in Selected Industry Sectors Report	February 15, 2007	

III. Proposal Format and Required Documents

ABOUT THIS SECTION

This section contains the detailed technical and mandatory Proposal format requirements. The format is prescribed to enable the State to evaluate each proposal uniformly and fairly. Format instructions must be adhered to, all requirements and questions in the RFP must be responded to, and all requested data must be supplied.

HOW MANY COPIES OF MY PROPOSAL DO I SUBMIT?

Mail or deliver an **original Proposal and eight (8) copies** to the address given in Section IV. Bidders must submit the technical qualifications and cost proposals in two separately sealed envelopes labeled Volume 1, Technical Proposal and Volume 2, Cost Proposal, for Request for Proposal #600-04-605. Bidders must also submit an electronic version of the technical and cost proposals in a format compatible with Microsoft Word.)

WHAT IS THE REQUIRED FORMAT?

Volume 1

The following topics constitute the mandatory order of presentation for a Proposal. Two-sided copying is preferred:

Section 1—Administrative Response

- Cover Letter
- Table of Contents
- Required Administrative Forms
 - ✓ Contractor Status Form
 - ✓ Small Business Preference Certification letter (if applicable)
 - ✓ Completed Disabled Veteran Business Enterprise forms
 - ✓ Certification Clauses Package

Section 2—Technical Response

- Summary of Approach to Tasks in Work Statement
- Team Qualifications and Relationships
- Team Member Experience and Capabilities
- Team Organizational Chart
- Prime Contractor Experience
- Personnel Experience and Qualifications (including resumes)
- Previous Work Products
- References
- Answers to Hypotheticals

Volume 2 – Cost (Sealed Separately)

- Cost Summary Letter
- General Requirements
- Exhibit B-1, Contract Task Budget Summary
- Exhibit B-2, Schedule of Deliverables and Due Dates
- Exhibit B-3. Contractor Fee Calculation
- Exhibit B-4, Rates
- Exhibit B-5, Travel, Equipment, Materials, and Misc. List

VOLUME 1 – SECTION 1, ADMINISTRATIVE RESPONSE

COVER LETTER

Each Bidder shall submit a cover letter on company letterhead that includes:

- A reference to: "REQUEST FOR PROPOSAL, No. 600-04-607";
- Summary of the Bidder's ability to perform the services described in the Work Statement; and,
- Statement that the Bidder is willing to perform those services and enter into a contract with the State.

The cover letter must be signed by a person having the authority to commit the Bidder to a contract. If the Bidder claims a Small Business Preference, a statement to that effect shall also be included in the cover letter.

TABLE OF CONTENTS

Each Proposal must include a Table of Contents, organized in the order cited above and include corresponding page numbers.

REQUIRED ADMINISTRATIVE FORMS

Every Bidder must complete and include the following forms with their proposal:

- Contractor Status Form, Attachment 1
- Small Business/Disabled Veteran Business Enterprise Application

When claiming a small-business preference, the Bidder may include a copy of the approved certification letter or application for certification. Government Code Section 14835, et seq., requires that a five-percent preference be given to Bidders who qualify as a small business. See Attachment 2.1 for instructions.

- Disabled Veteran Business Enterprise (DVBE) forms in Attachments 2.2. (Bidders who are government entities are exempt from this requirement).
- Contractor Certification Clauses, Attachment 3

VOLUME 1 – SECTION 2, TECHNICAL RESPONSE

Volume 1, Section 2, shall summarize the Bidder's overall approach in completing the tasks outlined in the Work Statement, highlighting any outstanding features and qualifications relevant to performing the required work.

The information in this Section will be used to evaluate your company's approach to the Work Statement. When requested, identify the specific technical staff, the word processing technicians, and the administrative staff who will be directly involved in a contract management task. Exclude anyone whose responsibilities are minimally or indirectly associated with the contract, e.g., the receptionist, the mail room clerk or the security guard.

SUMMARY OF APPROACH TO WORK STATEMENT TASKS

Describe the Bidder's approach to providing services listed in the Work Statement, highlighting any outstanding features, qualifications and experience relevant to performing the duties described in the Work Statement.

TEAM QUALIFICATIONS AND RELATIONSHIPS

Identify and describe the prime contractor (organization/company) and briefly describe each organization on the team, including subcontractors (DVBEs, if applicable), highlighting any special expertise that will be utilized in achieving the project objectives outlined in the Work Statement. Describe the strengths of your organization including accomplishments and past outreach efforts relevant to this project.

TEAM MEMBER EXPERIENCE AND CAPABILITIES

Describe all technical and professional staff members that will be assigned to this project. Clearly define which team members will work on each task area outlined in the Work Statement. Indicate how all team members are qualified to perform the proposed work, showing previous relevant work. Provide the title or classification of each significant team member as it applies to this project, and specify his/her roles and functions that will be utilized for this project. Provide resumes for each team member who will be working on this project including current job classification, education, professional experience, and areas of responsibility in each member's organization. List the availability of each individual by person hours and percentage of time that person will be assigned to each task.

Give examples of each company's experience in performing work within the past 48 months in each of the task areas listed in response to the paragraph above. Explain the relevance of this prior work to the Work Statement and the proposed contract.

Describe how your team's expertise will be used to provide the technical support for the work described in this RFP highlighting any special expertise that will be utilized in achieving the project objectives outlined in the Work Statement.

Identify the individual who will oversee and manage the proposed project. State how the project manager has demonstrated capabilities to manage the work proposed, providing at least one example of a similar project managed by that individual.

TEAM ORGANIZATIONAL CHART

Provide an organizational chart that shows the Prime Contractor and the members of the contractor team and the relationships within each firm/company (including subcontractor and DVBE companies). Identify the primary persons responsible for the interface between the Prime Contractor and the Energy Commission, and between each proposed subcontractor and the Prime Contractor. Explain the relationship of each technical staff to the organization of the rest of your company. Describe reliability, continuity, professional awards, location of the Bidder, and subcontractors, including DVBE's.

Include type of organization, composition, functions to be performed by employees of the Bidder, subcontractors or DVBE's and how they pertain to this contract.

Most of the work will involve coordination with the Energy Commission's Sacramento Office. Describe where your company staff and each subcontractor's staff will be headquartered. Describe how you propose to minimize costs to the State while providing technical work under this contract.

CONTRACTOR EXPERIENCE

Describe the Contractor's experience as a lead, general or prime within the past 48 months and explain why your firm is qualified to perform the duties of a prime Contractor as outlined in the Work Statement.

Identify the individual who will oversee and manage the proposed project. Explain how the project manager has demonstrated capabilities to manage the work proposed, providing at least one example of a similar project managed by that individual.

Timeliness

Bidders shall describe their ability to support contract requirements in a timely manner. This includes showing how the Contractor will ensure efficient and timely completion of work tasks. All work-related costs and delays to be incurred by company offices outside of California must be identified. If more than one California office will be involved in any aspect of this contract, those office and staff resources must be identified. If work is to be performed by offices outside of California, explain its impact on administrative and total project cost and timeliness.

Unless it is clearly demonstrated to have no adverse effect on the cost to the state in terms of efficiency or additional expense, work incurred outside of California will result in a lower score for this category. Also describe the Contractor's experience in developing cost effective methods for handling contract management assignments (i.e., how the task assignment and follow-up processes can be streamlined to allow for more efficient and expeditious handling of all work undertaken through this contract).

PERSONNEL EXPERIENCE AND QUALIFICATIONS

Describe all technical and professional staff members that will be assigned to this project. Clearly define which personnel will work on each task area outlined in the Work Statement and how all personnel are qualified to perform the proposed work, showing previous relevant work.

Provide the title or classification of each significant personnel member as it applies to this project, and specify his/her roles and functions that will be utilized for this project. Provide resumes for each personnel member who will be working on this project including current job classification, education, professional experience, and areas of responsibility in each member's organization. List the availability of each individual by person hours and percentage of time that person will be assigned to each task.

PREVIOUS WORK PRODUCTS

Describe and provide at least one example of a similar study that demonstrates successfully completed relevant work by your organization or team that includes:

- Study objectives.
- How the target markets were identified and characterized.
- How testing was developed, tested and refined.
- Marketing strategies and creative approaches.
- How the study was implemented.
- How the effectiveness of the study was evaluated.

REFERENCES

Bidders must provide a list of at least four (4) clients or employers who have received similar services from the Bidder or the Bidder's personnel or subcontractors, during the last three (3) years by completing Attachment 4, "Customer References". Such services should be of comparable complexity to the services requested in this RFP. Complete one customer reference form for each company.

All references must include the name and telephone number of a contact person with the contacting organization. These individuals, as well as others, may be contacted by the Energy Commission when reviewing the submitted proposals. Final evaluations filed with the State on

Bidder's past contract performance may be reviewed; therefore, the Bidder may wish to discuss any disagreements he/she has with those evaluations.

HYPOTHETICAL QUESTIONS

Each Bidder will be required to respond to the hypothetical.

Question 1:

A project proponent estimates their guacamole processing plant emits 100,023 tons CO2 per year. By installing CHP, and utilizing waste steam for processing, the applicant estimates that they can reduce their greenhouse gas emissions by 17.2 tons CO2e per year on a state-wide basis, all guacamole producers could reduce California's greenhouse gas emissions by 3,234,000 tons CO2e. How would you evaluate these claims?

VOLUME 2–COST

COST SUMMARY LETTER

The RFP response shall state the Bidder's costs for carrying out the project as outlined during the period of the contract. The costs must be displayed using a cost cover letter on the organization's letterhead.

GENERAL REQUIREMENTS

The Contractor must submit information on all the Exhibit B Budget forms and will be deemed the equivalent of a formal bid submission under the Public Contract Code. Rates and personnel shown must reflect rates and personnel you would charge if you were chosen as the contractor for this RFP.

The total cost for each task shall include all costs and expenses incurred by the contractor and subcontractors, if any. There will be no additional payments of any kind. In order to show how Bidders calculated task cost, Bidders must provide a detailed budget for each task listed in Exhibits B-1 through B-5 for this project, so the Energy Commission can evaluate reasonableness of task budget.

Provide a detailed budget for each task and product for this project. Describe how you will minimize travel costs (if located out of Sacramento region). Provide the total cost of the project, with a breakdown showing how the cost was determined and method of payment. Dedicated word processing and other clerical support hours to be provided by clerical staff must be shown separately from hours calculated for project management, research, and other professional work.

The Contractor shall be reimbursed for each task in the work statement in accordance with the provisions of the contract budget. Costs must be incurred within the term of the contract. The

Energy Commission will accept a federal government audit of general and administrative, overhead, and labor rates. Proof must be provided in the proposal to support your rates. When preparing these forms, be sure to take into consideration the length of the project and take into account increases in salaries and wages, general and administrative, overhead, etc.

The rates quoted in the Cost Proposal will become a part of the final contract and will not be changed during the term of the contract. The entire term of the contract and projected rate increases must be considered when preparing the budget. The hourly rates bid are considered capped and shall not change during the term of the contract.

Bidders should note that in addition to names and hourly rates presented in the Cost Proposal, the technical qualifications must contain the resumes of all individuals working on projects. Individual names, corresponding hourly rates, and proposed hours will be struck from the cost Proposal for resumes missing in the technical qualifications.

The following is a list of items that must be included in your project cost:

- Bidder's Direct Labor List name, classification, and rate per hour and number of hours by task.
- Subcontractors/Consultants Name, Technical Specialty, rate per hour/day, and number of hours/day by task.
- Travel and per diem Identify destinations, number of trips, and cost per trip. Travel expenses incurred will be reimbursed at no more than the State per diem rates for non-represented State employees, and must be included in the Bidder's cost. Receipts for lodging are required and subject to the Energy Commission Contract Manager's approval.
- Supplies/Equipment costs specifying equipment to be bought and the disposition of equipment at the end of the contract.
- Information Technology Cost for machine time such as cost of computer use (batch mode or time-share) and data entry. Unallowable Costs: expenditures for computers, computer equipment purchased or leased, software purchased or leased, and application-development services.
- Fringe benefit costs citing actual benefits or a percentage of personal services costs.
- Overhead Rate List basis of application and all items charged in overhead
- General and Administrative List basis of application
- Fee (not allowed on subcontractors invoices)
- Identify any Disabled Veteran Business Enterprise by task and dollar amount.
- Other specific breakdown required.

CONTRACT TASK BUDGET SUMMARY, B-1

These are the total project costs by task, and will be used in the final contract.

SCHEDULE OF DELIVERABLES AND DUE DATES, B-2

For each task, insert the planned start and completion dates. Programs awarded under this RFP are currently planned to start no earlier than July 1, 2005. Thus, pick a start date of July 1 or later, and fill in the remaining dates, accordingly.

CALCULATION OF FRINGE BENEFITS, OVERHEAD, GENERAL ADMINISTRATIVE EXPENSES, AND PROFIT RATES, B-3

Using Exhibit B-3, provide overhead, G&A and profit rates (%). Different types of overhead (e.g., direct overhead and indirect overhead) may be combined in a single column if they are applied to the same items. Profit cannot exceed 10%. Change the column headings, if appropriate, to match your chart of accounts.

List items you include in each category (Fringe Benefits, Overhead, and G&A).

Show the formulas you use to calculate billable charges for the columns listed in the detailed Budget sheets. The Contractor may not apply profit to subcontractor invoices, nor may subcontractors apply profit to sub-subcontractor invoices.

DIRECT LABOR BY TASK, B-4

In the first column, "Names/Job Classification - Title," list the names of people who will be conducting the work under this Agreement. If the names are not known, then list the job classification or title (e.g., Graduate Student).

Insert the amount of Energy Commission funds budgeted per task for each of the Names/Job Classifications listed.

TRAVEL, EQUIPMENT LIST, MATERIALS LIST, AND MISCELLANEOUS EXPENDITURES, B-5

The Contractor and all Subcontractors must provide details of "Travel," "Equipment," "Materials," and "Miscellaneous," listed in Exhibit B-6. Task numbers must be entered for all items on each table. Include any meetings, and the final meeting. Also include any other trips that you can identify. Any trips not identified here will need prior written approval by the Energy Commission Contract Manager. Along with the purpose, include the destination, person or people taking the trip, and the amount for each trip.

EQUIPMENT

List equipment that will be purchased partly or in full with Energy Commission funds. Include the name, a description, the purpose and the amount of each piece of equipment. Anything that costs more than \$5,000 and has a useful life of more than 1 year is considered equipment. If possible, funds other than those from the Energy Commission should be used to purchase

equipment. Equipment purchased partly or fully with Energy Commission funds will be listed on a UCC.1 form that will be filled out by a Energy Commission Contracts Office prior to the start of the Agreement.

CONTRACT PAYMENTS

The Bidder is required to provide, as part of the proposal response, Exhibit B-1 through B-5 specifying the tasks and deliverables upon which payments will be based. The Bidder must describe in the tasks to be performed, the associated deliverables that will be provided, and the cost for each task. The tasks and deliverables must correspond to the Project Tasks and Deliverables required under the Work Statement.

In consideration for the contract work, the Energy Commission may make payments on the following conditions:

- 1. No payment in advance of services rendered, and not more frequently than one payment a month.
- 2. Receipt of a deliverable and progress report.
- 3. Approval of the deliverable or progress report by the Energy Commission Contract Manager.

IV. ADMINISTRATIVE REQUIREMENTS

WHAT IS AN RFP?

The competitive method used for this procurement of services is a Request for Proposal (RFP). A Proposal submitted in response to this RFP will be scored and ranked based on the criteria in Exhibit A. Every Technical Proposal must establish in writing the Bidder's ability to perform the RFP tasks listed in the Work Statement. The Energy Commission will contract with the Bidder who satisfies the administrative requirements, and technical criteria.

How Are Key Words Defined?

Important definitions for this RFP are presented below:

Word/Term	Definition
State	State of California
DGS	Department of General Services
Energy Commission	California Energy Commission
RFP	Request for Proposal, this entire document
Proposal	Formal written response to this document from contractor
Bidder	Respondent to this RFP

CONTRACTOR DEFINITION

The Contractor is defined as the firm that receives the contract for specific tasks from the Energy Commission as a result of this RFP and shall be referred to as the "Contractor" in this RFP. The Contractor has primary and legal responsibility for all of the work within the Work Statement, is an expert in all of the management and administration areas, may be an expert in one or more of the task areas, and manages the work of the entire contract team.

SUBCONTRACTOR DEFINITION

A subcontractor is defined as a firm or individual expert or consultant with financial/technical expertise to supplement the Contractor's expertise. The Contractor in conjunction with the subcontractor team is referred to as the contractor team. The Energy Commission reserves the right to use some or all of the subcontractors belonging to the Contractor team, and to remove, approve and/or designate additional subcontractors during the contract term.

WHEN IS THE DEADLINE FOR QUESTIONS ABOUT THIS RFP?

Potential Bidders may ask questions about the requirements of this RFP. Bidders must prepare their questions in writing and send or FAX them to the Contact Person. Questions will be answered in writing and distributed to recipients of the RFP. **The deadline for written questions is April 5, 2005.**

WHAT IS THE DEADLINE FOR SUBMITTING PROPOSALS?

All copies of your proposal must be delivered to the Energy Commission Contract Office by May 2, 2005, 5:00 p.m.

NOTE

In accordance with Public Contract Code 10344, the Energy Commission will <u>not</u> accept late Proposals (delivered after 5:00 p.m.). There are no exceptions to this law.

How Do I Deliver My Proposal?

A Bidder may deliver a Proposal by:

- U. S. Mail;
- In person; or
- Messenger service.

All Proposals must be **delivered** to the Energy Commission's Contracts Office by 5:00 p.m. on May 2, 2005. If a Bidder chooses either of the last two methods, delivery of all copies prior to 5:00 p.m. on May 2, 2005, must be made during normal business hours of 8:00 a.m. – 5:00 p.m., Monday through Friday. E-mail and facsimile (FAX) transmissions **WILL NOT** be accepted in whole or in part under any circumstances.

WHERE DO I DELIVER MY PROPOSAL?

California Energy Commission 1516 Ninth Street, 1st Floor Contracts Office, MS-18 Sacramento, California 95814

HOW MANY COPIES DO I SUBMIT?

Mail or deliver an **original Proposal and six (6) copies** to the address given above. Bidders must submit the technical and cost proposals in two separately sealed envelopes labeled Volume 1, Technical Proposal and Volume 2, Cost for Request for Proposal #600-04-607. Bidders must also submit an electronic version of the technical and cost proposals in a format compatible with Microsoft Word.

ARE THERE IMPORTANT ADMINISTRATIVE DETAILS I SHOULD KNOW?

Bidders' Cost

The Bidder is responsible for the cost of developing a proposal, and this cost cannot be charged to the State.

Drug-Free Workplace

The successful Bidder(s), by signing the final contract, certifies compliance with California Government Code Section 8350 et seq., which relates to providing a drug-free workplace.

Americans With Disabilities Act

The successful Bidder(s), by signing the final contract, certifies compliance with the Americans with Disabilities Act (ADA) of 1990, (42 U.S.C. 12101 et seq.) which prohibits discrimination on the basis of disability, as well as all applicable regulations and guidelines issued pursuant to the ADA.

Recycled Paper and Products

The successful Bidder(s) shall certify in writing the minimum, if not exact, percentage of recycled content of paper used in the performance of the contract, regardless of whether the product meets the required recycled product percentage defined in Section 12161 and 12200. The successful Bidder(s) may certify that the product contains zero recycled content. (PCC § 10308.5).

IS DISABLED VETERAN BUSINESS ENTERPRISES (DVBE) COMPLIANCE REQUIRED?

Yes. A Short Explanation of the DVBE Process – If you are a non-governmental entity, you must have either three percent DBVE participation, *or* you must demonstrate a good faith effort to obtain DVBE participation. It is important that you thoroughly read the instructions provided on DVBE Form 3. The DVBE compliance process is as follows:

Option A – Commitment to full DVBE Participation – For a Bidder who is a DVBE or who is able to meet the commitment to use identified DVBE(s) to fulfill the full DVBE participation goal.

Option B – Good Faith Effort – For a Bidder documenting its completed effort, made prior to the Bid due date, to obtain DVBE participation that may result in partial or no DVBE participation.

Bidders must provide, prior to contract award, for each DVBE subcontractor, a written agreement signed by the Bidder and proposed DVBE subcontractor(s). The written agreement will include:

- DVBE Scope of Work
- Term of intended subcontract with DVBE
- Rate and conditions of payment
- Total amount of contract to be paid to the DVBE

WHAT IS THE REQUIREMENT FOR "COMMERCIALLY USEFUL FUNCTION" FOR CERTIFIED SMALL BUSINESS, MICROBUSINESS OR DVBE?

A certified small business or microbusiness, or certified DVBE shall provide goods or services that contribute to the fulfillment of the contract requirements by performing a **commercially useful function.**

A certified small business, microbusiness or DVBE is deemed to perform a **commercially useful function** if it does all of the following:

- 1. Is responsible for the execution of a distinct element of the work of the contract.
- 2. Carries out its obligation by actually performing, managing, or supervising the work involved.
- 3. Performs work that is normal for its business services and functions.
- 4. Is not further subcontracting a portion of the work that is greater than that expected to be subcontracted by normal industry practices.

A contractor, subcontractor, or supplier will not be considered to perform a **commercially useful function** if the contractor's, subcontractor's, or supplier's role is limited to that of an extra participant in a transaction, contract, or project through which funds are passed in order to obtain the appearance of small business, microbusiness or DVBE participation.

WILL THE SMALL/MICRO BUSINESS PREFERENCE BE APPLIED?

Yes. Each Bidder who is a State certified small/micro business will receive a cost preference of five percent of the lowest cost or price offered by the lowest responsible Bidder who is not a certified small/micro business, by deducting this five percent from the small/micro business Bidder's cost, for the purpose of comparing costs for all Bidders.

Non-Small Business Preference

The preference to a Non-Small Business Bidder that commits to Small Business or Microbusiness subcontractor participation of (25%) of its net bid price shall be (5%) of the highest responsive, responsible Bidder's total score. A Non-Small Business which qualifies for this preference may not take an award away from a certified Small Business. The Small Business or Microbusiness must perform a commercially useful function. A copy of prime contractor's subcontract with a certified Small Business or Microbusiness must be provided before award of contract.

A Certified Nonprofit Veteran Service Agency (NVSA) Small Business Certification

NVSAs can qualify for California Small Business certification through the Department of General Services (DGS), Procurement Division, Office of Small Business and DVBE Certification. Small Business/NVSAs participating as a prime Bidder are eligible for application of the (5%) Small Business bidding preference when they meet bid standards including:

- Determined to be a responsible Bidder that submitted a timely responsive bid, and
- Indicated in the bid eligibility for the preference.

CAN I USE SUB-CONTRACTORS?

Yes. Any subcontractors the Bidder chooses to use in fulfilling the requirements of this RFP, that are expected to receive more than ten percent (10%) of the value of the contract, must also meet all administrative and technical requirements of this RFP. The Bidder must provide a summary of each subcontractor's qualifications, including DVBE firms, experience and duties that would be performed under the Work Statement.

Also, for all DVBE firms regardless of the amount they receive, Bidders must provide a summary of the DVBE's qualifications, experience and duties that would be performed under the Work Statement. The summary shall contain the information requested in, and format required by, Section IV. DVBE cost information must also be included in the Cost Proposal.

The Contractor is responsible for the quality of all subcontractor work, and may only replace subcontractors as specified under the terms of the contract.

How Do I RESPOND TO THIS RFP?

Responses to this solicitation will be in the form of a Technical and Cost Proposal according to the format described in Section III. The Technical Proposal shall document the Bidder's experience, qualifications, project organization and approach to perform the tasks described in the Work Statement found in Section II, and the Cost Proposal shall detail the Bidder's budget to perform such tasks.

CAN THE ENERGY COMMISSION CANCEL THIS RFP?

Yes, if it is in the State's best interest, the Energy Commission reserves the right to do any of the following:

- Cancel this RFP;
- Amend this RFP as needed; or
- Reject any or all Proposals received in response to this RFP

CAN THE ENERGY COMMISSION AMEND THIS RFP?

If the RFP must be amended, the Energy Commission will mail a formal written addendum to all parties who requested the RFP and will also post it on the Energy Commission's Website www.energy.ca.gov/contracts and Department of General Services' Website www.dgs.ca.gov/cscr.

Errors

If a Bidder discovers any ambiguity, conflict, discrepancy, omission, or other error in the RFP, the Bidder shall immediately notify the Energy Commission of such error in writing and request modification or clarification of the document. Clarifications will be given by written notice of all parties who requested the RFP, without divulging the source of the request for clarification. The Energy Commission shall not be responsible for failure to correct errors.

WHAT ARE THE CONTRACT REQUIREMENTS?

It is the Bidder's responsibility to read and understand the sample contract terms and conditions, Attachment 5.

Term of the Contract

The term of the contract will be June 30, 2005 to June 30, 2007.

IV. Administrative Requirements, Continued

RFP in Final Contract

The content of this RFP shall be incorporated by reference into the final contract.

Contract Cancellation

The Energy Commission reserves the right to terminate any contract awarded through this RFP by providing 30-days notice to the successful Bidder.

No Contract Until Signed & Approved

No agreement between the Energy Commission and the successful Bidder is in effect until the contract is signed by the Contractor, approved at a Energy Commission Business Meeting, and approved by the Department of General Services.

Contract Amendment

The contract executed as a result of this RFP will be able to be amended by mutual consent of the Energy Commission and the Contractor. The contract may require amendment as a result of project review, changes and additions, changes in project scope, or availability of funding.

Audit

The Bureau of State Audits may audit a contract awarded under this RFP for a period of three years after the final payment or termination of the contract.

WHAT IF I DECIDE TO MODIFY OR WITHDRAW MY PROPOSAL?

A Bidder may, by letter to the Contact Person at the Energy Commission, withdraw or modify a submitted Proposal before May 2, 2005, at 5:00 p.m. Proposals cannot be changed after that date and time. A Bidder cannot withdraw after that date for Proposals without the concurrence of the Energy Commission. A Proposal cannot be "timed" to expire on a specific date. For example, a statement such as the following is non-responsive to the RFP: "This proposal and the cost estimate are valid for 60 days."

CAN MY PROPOSAL CONTAIN CONFIDENTIAL INFORMATION?

No. The Energy Commission will not accept or retain any Proposals that are marked confidential in their entirety and Bidders are strongly discouraged from requesting confidential treatment for any of the information contained in a submittal.

How Do I Know If I've Been Awarded A Contract?

Subsequent to the Proposal evaluations, the Energy Commission will post a "Notice of Proposed Award" at the Energy Commission's headquarters in Sacramento, and on the Energy Commission's Web Site, on or about May 12, 2005, after 12:00 noon at:

California Energy Commission Contracts Office 1516 Ninth Street, MS-18 Sacramento, CA 95814

IV. Administrative Requirements, Continued

A contract will be awarded to the Bidder who satisfies all the administrative and technical requirements and who provides

WHAT HAPPENS TO MY DOCUMENTS?

On the Notice of Proposed Award date all proposals and related material, with the exception of work examples, submitted in response to this RFP become a part of the public record and are available for public disclosure. Bidders who want any work examples they submitted with their proposals returned to them shall provide either sufficient postage, or a U.P.S. or Courier Charge Code. If adequate postage or a charge code is not provided for as mentioned above the documents will be destroyed.

Nondiscrimination Certification

Any bid, proposal, or offer for a contract which is submitted by a contractor who has been decertified from contracting with the State by the Department of Fair Employment and Housing (DFEH), shall be deemed to be non-responsive. Refer to the California Notice Register for a list of decertified contractors. (Published by the Office of Administrative Law and available through the Office of State Printing).

ENERGY COMMISSION ISSUED RFP

The California Energy Commission has issued this RFP on behalf of the State of California. The Energy Commission is the sole point of contact concerning this RFP. The Contact Person for questions is:

ELIZABETH STONE, CONTRACT OFFICER

Telephone: (916) 654-5125 FAX: (916) 654-4423

BIDDERS' ADMONISHMENT

This RFP contains the instructions governing the requirements for a firm quotation to be submitted by interested Bidders, the format in which the technical information is to be submitted, the material to be included, the requirements which must be met to be eligible for consideration, and Bidder responsibilities. Bidders must take the responsibility to carefully read the entire RFP, ask appropriate questions in a timely manner, submit all required responses in a complete manner by the required date and time, make sure that all procedures and requirements of the RFP are followed and appropriately addressed, and carefully reread the entire RFP before submitting a proposal.

ON WHAT GROUNDS WOULD MY PROPOSAL BE REJECTED?

A Proposal shall be rejected if:

• It is received after the exact time and date set for receipt of Proposal's pursuant to Public Contract Code, Section 10344.

IV. Administrative Requirements, Continued

- It is considered non-responsive to the California Disabled Veteran Business Enterprise participation requirements.
- It is lacking a properly executed Certification Clauses, Attachment 3.
- It contains false or intentionally misleading statements or references which do not support an attribute or condition contended by the Bidder.
- The Proposal is intended to erroneously and fallaciously mislead the State in its evaluation of the Proposal and the attribute, condition, or capability is a requirement of this RFP.
- There is a conflict of interest as contained in Public Contract Code Sections 10410, 10411 and/or 10365.5.

A Proposal may be rejected if:

- It is not prepared in the mandatory format described.
- It is unsigned.
- The firm or individual has submitted multiple proposals for each task.
- It does not literally comply or contains caveats that conflict with the RFP and the variation or deviation is not material, or it is otherwise non-responsive.
- The Energy Commission may waive any immaterial defect or deviation contained in a Bidder's proposal. The Energy Commission's waiver shall in no way modify the proposal or excuse the successful Bidder from full compliance.

WHAT ARE THE PROTEST PROCEDURES?

A Bidder may file a protest against the proposed awarding of a contract. Once a protest has been filed, contracts will not be awarded until either the protest is withdrawn, or the Energy Commission cancels the RFP, or the Department of General Services decides the matter.

Please note the following:

- Protests are limited to the grounds contained in the California Public Contract Code Section 10378.
- During the five working days that the Notice of Proposed Award (NOPA) is posted, protests must be filed with the DGS Legal Office and the Energy Commission Contracts Office.
- Within five days after filing the protest, the protesting Bidder must file with the DGS and the Energy Commission Contracts Office a full and complete written statement specifying the grounds for the protest.
- If the protest is not withdrawn or the solicitation is not canceled, DGS will decide the matter. There may be a formal hearing conducted by a DGS hearing officer or there may be briefs prepared by the Bidder and the Energy Commission for the DGS hearing officer consideration.

V. Evaluation

ABOUT THIS SECTION

This section explains how the proposals will be evaluated. It describes the evaluation stages, preference points, and scoring of all proposals. A Bidder's proposal will be evaluated and scored based on its response to information requested in Sections II and III.

During the evaluation and selection process, the Energy Commission may interview a Bidder for the purpose of clarification and verification of information provided in the proposal.

HOW WILL MY PROPOSAL BE EVALUATED?

To analyze all Proposals, the Energy Commission will organize an Evaluation Committee whose members have expertise in evaluating consulting services. The Proposals will be analyzed in three stages:

Stage One: Fulfillment of RFP Mandatory Format

The Contracts Office will first identify those Bidders whose Proposals adhere to the required format outlined in Section III; Bidders who do not follow the required format or submit the required forms will be disqualified and eliminated from the competition.

Stage Two: Evaluation of Proposals

The Evaluation Committee will then evaluate and score all remaining Proposals based on the Evaluation Criteria Worksheet, Exhibit A. Bidders will be scheduled for a structured interview to be conducted at the Energy Commission headquarters, 1516 Ninth Street, Sacramento, CA., or through a conference call. The Evaluation Committee will use patterned questions to conduct the interviews. Bidders will be provided a copy of the questions to be addressed and a format for the structured interview. The Committee may, at its discretion, seek clarification of any point in the written technical proposal through a conference call with the affected Bidder. Bidder responses will be scored in accordance with the criteria contained in Exhibit A. All scores are final at this time. Bidders who pass the minimum required score of 900 points will have their proposals proceed to Stage Three.

Those Bidders not attaining the minimum technical score of 900 points (75%), will not have their cost scores opened and will be eliminated from further competition.

Stage Three: Cost Proposal

Those proposals that pass the minimum technical points will have their cost proposal opened. The Small Business Preference will be applied, if applicable.

The contract will be awarded to the Bidder who met the minimum technical and administrative requirements and who has the lowest Final Cost when the Small Business preference (if applicable) is applied.

V. Evaluation Criteria, Continued

DO SMALL BUSINESSES GET EXTRA POINTS?

Yes. Each Bidder who is a State certified small business will receive a cost preference of five percent of the lowest cost or price offered by the lowest responsible Bidder who is not a certified small business, by deducting this five percent from the small business Bidder's cost, for the purpose of comparing cost proposals of all Bidders.

HOW WILL MY PROPOSAL BE SCORED?

The Evaluation Committee will award points based on the following considerations. The point calculations reflect the averages of the combined scores of all Evaluation Committee members.

Fail (0 points)

Zero points are awarded for responses considered to be unacceptable, such as:

- Is not in substantial accord with the RFP requirements;
- Has a potential significant effect on the amount paid or net cost to the State or the quality or quantity of product and/or service;
- Provides an advantage to one competitor over the other competitors, for example, not paying minimum wages.

Minimally Acceptable (1-3 points)

Below average response, such as:

- The proposal states a requirement, but offers no explanation of how or what will be accomplished;
- The response contains a technical deficiency which is an inaccurate statement or reference concerning the how, what, where, or when, which is part of an overall statement or description.

Meets Minimum Requirements (4-6 points)

Average response, such as:

 Satisfies the minimum requirements and describes generally how and/or what will be accomplished.

V. Evaluation Criteria, Continued

Exceeds Minimum Requirements (7-9 points)

Above average response, such as:

• Satisfies the minimum requirements and specifically describes how and/or what will be accomplished in an <u>exemplary manner</u>, using sample products and illustrative materials (i.e., diagrams, charts, graphs, etc.).

Exceptional (10 points)

Superior response, such as:

Exceeds the minimum requirements and specifically describes how and/or what will be accomplished both quantitatively and qualitatively, using sample products and illustrative materials (i.e., diagrams, charts, graphs, etc.).

CRITERIA AND POINTS

The Evaluation Committee will review and evaluate the Proposals and interviews based on the Evaluation Criteria Worksheet. See Exhibit A.

Exhibit A

Firm Name:	Evaluator Name:

	EVALUATION CRITERIA WORKSHEET	WEIGHT POINTS	X	POINTS (0-10)	WEIGHTED SCORE
1.	ORGANIZATION				
	Organizational Structure Facilitating Completion				
	of Tasks.	5			
	Personnel responsible for Greenhouse Gas	_			
	Emission Data Gathering and Analysis	5			
	Personnel Responsible for Evaluating				
	Greenhouse Gas Reduction Action and				
	Developing Feasibility Studies on Greenhouse				
	Gas Emission Reduction Projects in Selected Industry Sectors	5			
	Time availability to Meet Task Commitments				
	•	5			
2.	APPLICANT'S EXPERIENCE				1
	Experience in Developing Report on				
	Greenhouse Gas Emissions Data	15			
	Experience in Developing Report on				
	Greenhouse Gas Emissions Reduction Market	45			
	Assessment	15			
	Experience in Developing Report on Greenhouse Gas Emissions Reduction Actions	45			
		15			
	Experience in Developing Feasibility Studies on				
	Greenhouse Gas Emission Reduction Projects in Selected Industry Sectors	15			
2	APPROACH TO WORK	13			
ა.		_			
	Overall Work Approach to Tasks	5			
	Approach to Gathering Data and Setting Priorities for Analysis	5			
	Approach to Evaluate Industry Sectors				
		5			
	Approach to Conduct Cost/Benefit Feasibility Studies	5			
4	HYPOTHETICALS	<u> </u>			
4.		1			
	Question #1	10			
5.	INTERVIEW	10			
TC	TAL SCORE				
	eximum Possible Score				1200
	nimum Score to Pass (75%)				900

Exhibit B-1 Contract Task Budget Summary

Task			
Number	Task Name	Task Deliverables	Cost \$
Task 1:	Contract Management		
	Monthly Progress Reports		
	Final Report		
Task 2A:	Greenhouse Gas Emissions Data Report		
Task 2B:	Greenhouse Gas Emissions Data Report		
Task 3A:	Market Assessment Report		
Task 3B:	Market Assessment Report		
Task 4:	Potential Greenhouse Gas Emissions Reduction		
Task 5:	Feasibility Studies of Greenhouse Gas Emission		

Exhibit B-2 Schedule of Deliverables and Due Dates

	Insert Name of Company or Organization								
Task Number	Task Name	Deliverable(s)	Planned Start Date	Planned Completion Date					
Task 1:	Contract Management								
	Monthly Progress Reports								
	Final Report								
Task 2A:	Greenhouse Gas Emissions Data Report								
Task 2B:	Greenhouse Gas Emissions Data Report								
Task 3A:	Market Assessment Report								
Task 3B:	Market Assessment Report								
Task 4:	Potential Greenhouse Gas Emissions Reduction								
Task 5:	Feasibility Studies of Greenhouse Gas Emission								
2.6									
2.6	Assist w/handbook cover								
2.7	Print handbook								
2.8	Contract Management								

Exhibit B-3

Contractor's Calculation of Fringe Benefits, Overhead, General Administrative Expenses, and Profit Rates*

Insert Name of Company or Organization

Rates (percentages) for time intervals from the start of the project through 2007.				Fringe Benefits (FB)	Overhead (OH)	General & Administrative (GA)	Profit (P) (10% Max)
From:		To:		%	%	%	%
From:		To:		%	%	%	%
From:		To:		%	%	%	%
From:		To:		%	%	%	%
From:		To:		%	%	%	%
From:		To:		%	%	%	%

	Fringe Benefits	Overhead (Direct & Indirect)	General & Administrative
List items you include in each category (Fringe Benefits, Overhead, and G&A) Some examples include: vacation, retirement plan, telephone, secretarial, rent/lease, insurance, etc.			

Expense Items in the Budget Spreadsheets	Provide Formulas for Calculating Fully-Burdened Invoicing ** example only: DL x (1 + OH + GA + P)	Show the Total %
Direct labor (DL)		
Fringe benefits (FB)		
Travel (TR)		
Equipment (EQ)		
Materials (MAT)		
Miscellaneous (MIS)		
Subcontractors (SUB) ***		

^{*}When preparing the Exhibit B budget forms, list your rates (hourly rates, directs and indirects, etc.) for the entire term of the Agreement. Projected rates are acceptable and expected, average rates are not acceptable.

^{**} Provide additional formulas for each expense item if they will change over the duration of the project.

^{***} Prime Contractor profit not allowed on Subcontractor invoices.

Exhibit B-4 Labor By Task

	Task 1	Task 2	Task 2	Task 3	Task 3	Task 4	Task 5
		2A	2B	3A	3B		
	Contract	Greenhouse Gas	Greenhouse Gas	Market Assessment		Potential	Feasibility Studies of
	Management	Emissions Data	Emissions Data	Report	Assessment	Greenhouse Gas	Greenhouse Gas Emission
		Report	Report		Report	Emissions	Reduction Projects in
						Reduction	Selected Industry Sectors
							Report
Names/Job Classification - Title							
	•				•		
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	, o	0	0	U
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0		0	0	
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
					-		
Totals	0	0	0	0	0	0	0

Exhibt B-4.2 Labor By Task

Exhibit B-4.3 Labor by Task

Exhibit B-4.4 Labor by Task

Exhibit B-4.5 Labor by Task

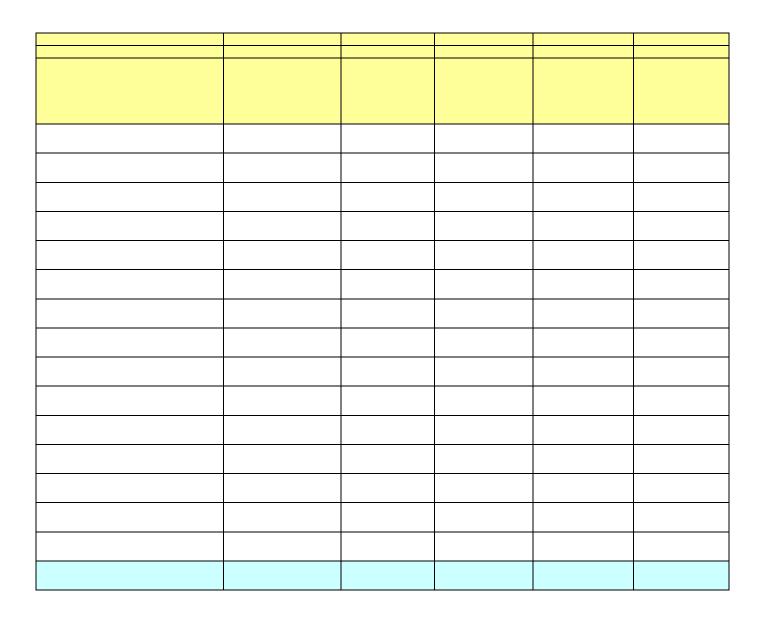


Exhibit B-4.6 Labor By Task

Exhibit B-5

Travel, Equipment List, Materials List, and Miscellaneous Expenditures

Pre-approved Travel List				
Task No.	Trip Purpose	Destination	Who	Amount

	Equipment			
Task No.	Name of Equip.	Description	Purpose	Amount
1.3	Shipping			

Exhibit B-5

Travel, Equipment List, Materials List, and Miscellaneous Expenditures

Material(s)			
Task No.	Descriptions of Material(s)	Amount	

Miscellaneous Expenditures			
Task No.	Descriptions of Expenditures	Amount	

ATTACHMENT 1

STATE OF CALIFORNIA CALIFORNIA ENERGY COMMISSION
Contracts Office

CONTRACTOR STATUS FORM Contractor's Name County Address Federal Employer ID Phone FAX STATUS OF CONTRACTOR PROPOSING TO DO BUSINESS Limited Partnership Individual General Partnership Corporation Other **INDIVIDUAL** If a sole proprietorship, state the true name of sole proprietor: **PARTNERSHIP** If a partnership, list each partner, including limited partners, stating their true name and their interest in the partnership: **CORPORATION** If a corporation, place and date of incorporation: Date corporation was authorized by Sect. of State: Vice President: Secretary: Treasurer: Agent for service of process and address if different from above: **OTHER** Explain: **SMALL BUSINESS PREFERENCE** YES - Attach approval letter from Office of Small and Minority Business. Are you claiming preference as a small business? Date you filed for small business preference: Your small business ID number: NOTE: This form must be completed or your proposal may be rejected.

Att 1 - 1 RFP 600-04-607

ATTACHMENT 2.1

SMALL BUSINESS AND DVBE CERTIFICATION INSTRUCTIONS, AND F.A.Q.'S

Please Read These Instructions Carefully

Public Contract Code Section 10115 et seq. Establishes a contract participation goal of at least three percent (3%) for disabled veteran business enterprise (DVBE). This goal applies to a state agency's overall contracting program. State agencies have the discretion to apply the DVBE participation goal to individual contracts. DVBE participation requirements are included for this RFP. This solicitation attachment provides program information and bidder responsibilities for the DVBE Participation Program. Bidders must meet DVBE Participation Program requirements to be viewed as a responsive bidder and considered for contract award. Failure to submit a complete response may result in a non-responsive determination, in which case the Proposal will be rejected.

For Proposal response assistance, please contact the contracting official below:

Elizabeth Stone California Energy Commission 1516 9th Street, MS-18 Sacramento, CA 95814 (916) 654-5125 (916) 654-4423 (fax) estone@energy.state.ca.us

The Office of Small Business and DVBE Certification (OSDC) offers program information and may be reached at:

Department of General Services Office of Small Business and DVBE Certification 707 3rd Street, 1st Floor, Room 400 West Sacramento, CA 95605

Homepage: http://www.dgs.ca.gov/osbcr

Receptionist: (916) 375-4940 or (800) 559-5529

24-Hour Recording and Mail Request, call (916) 322-5060

Fax: (916) 375-4050

DVBE PARTICIPATION PROGRAM COMPLIANCE OPTIONS

Before you begin to prepare your proposal response, you will need to determine which option you will use and document to meet DVBE Participation Program requirements.

See pages 18-19 of this RFP for information on the correct forms to fill out for DVBE compliance, or instructions for making a Good Faith Effort.

The OSCD address and phone for Small Business Preference and DVBE information is:

Department Of General Services
Office of Small Business and DVBE Certification
707 Third Street, 1st Floor, Rm 400
West Sacramento, CA 95798-9052

Phone No.: (800) 559-5529 (916) 375-4940

Small Business Certification

In order to receive Small Business Preference, Bidder must either be certified by the State Department of General Services, Office of Small Business and DVBE Certification (OSDC) as a small business, <u>or</u> be self-certified pursuant to the Federal Government.

DVBE Certification

- o Each DVBE firm listed on Attachment 2.3 must be formally certified as a DVBE by OSDC. The DVBE program is <u>not</u> a self-certification program. DVBE certification must be approved by OSDC by the notice of award date of the contract to be counted in meeting participation goals.
- o A copy of the certification letter approved by, or a copy of the certification form submitted to OSDC must be included in the proposal package.

To qualify as a DVBE, the DVBE must:

- 1) Be a California resident;
- 2) Own 51% of the firm and meet the requirements: in 3) and 4) below.
- 3) Provide to the OSDC, by no later than 5:00 p.m. on the date on which the proposal is due, an Award of Entitlement from the United States Department of Veterans Affairs or the United States Department of Defense, issued within 6 months of the date on which certification is sought, which would certify or declare the existence of a service-connected disability, of at least 10 percent, at the time of application for or renewal of certification as a DVBE, and
- 4) Meet all requirements set forth in Article 6 (commencing with Section 999) of Chapter 6, Division 4 of the California Military code.

The Internet addresses are:

OSDC Homepage: http://www.pd.dgs.ca.gov/DVBE

This internet site provides general information about the DVBE program and certification process.

DVBE list: http://www.pd.dgs.ca.gov/resource.pdf

OSDC maintains a list of certified DVBEs. The list is separated into three main subject areas: Commodities, Construction, and Services. Within each subject area, there are more specific areas of expertise. The Energy Commission does not have separate DVBE lists.

ANSWERS TO FREQUENTLY ASKED QUESTIONS

The following questions are among the most frequently asked regarding DVBE requirements:

- Q: If I am awarded the contract, either with partial or full goal attainment documented, am I required to use the subcontractor/supplier proposed in my proposal?
- A: Yes, unless you have requested and received substitution approval from the Commission. Written requests should include:
- The person's or firm's NAME to be substituted,
- The substitution reason.
- The reason a non-DVBE subcontractor is proposed, if applicable,

- Describe the business to be substituted including its business status as a sole proprietorship, partnership, corporation or other entity, and
- The certification status of the firm, if any.

See California Code of Regulations Section 1896.64 © & (d) for substitution criteria.

The request and the Commission's approval or disapproval is not construed as an excuse for noncompliance with any other provision of the law, including but not limited to the Subletting and Subcontracting Fair Practices Act or any other contract requirements relating to substitution of subcontractors. Failure to adhere to at least the DVBE participation proposed by the successful contractor may be cause for contract termination and recovery of damages under the rights and remedies due the State for default section of the contract(s) and any other penalties provided for by statute.

- Q: Who notifies the subcontractor when an award is made?
- A: Upon award to a prime contractor, the Commission notifies listed subcontractors of their contract participation. Primes are encouraged to notify their listed subcontractors immediately after an award is made to formalize their business agreements.
- Q: What happens to proposals considered non-responsive to the DVBE Participation Program requirements?
- A: Non-responsive proposals are rejected. Many are rejected because of:
 - Incomplete documentation
 - Documentation not received by bid due date
 - Mathematical error related to the percentages
 - Basing goal attainment on workforce composition
- Q: If I am a disabled veteran business enterprise, can I meet the 3% contract goal as a single company?
- A: Yes
- Q: If my submitted proposal meets the contract goal and the Commission decides to make multiple awards to the contract, could my proposal be considered non-responsive?
- A: No, the Commission's decision to make multiple awards will not jeopardize proposal compliance.

ATTACHMENT 2.2

California Disabled Veteran Business Enterprise Program Requirements

AUTHORITY.

The Disabled Veteran Business Enterprise (DVBE) Participation Goal Program for state contracts is established in Public Contract Code (PCC), Section 10115 et seq., Military and Veterans Code, Section 999 et seq. and California Code of Regulations, Title 2 (2CCR), Section 1896.60 et seq.

The minimum DVBE participation percentage is 3% for this solicitation unless another percentage is specified in the solicitation.

INTRODUCTION.

The bidder must document at least one of the options (A, B or C) in this document to comply with this solicitation's DVBE program requirements. Bids or proposals (hereafter called "bids") that fail to fully document one of the DVBE program requirements options shall be considered non-responsive and ineligible for award.

All information submitted by the intended awardee to comply with this solicitation's DVBE requirements will be verified by the State. If evidence of an alleged violation is found during the verification process, the State shall initiate an investigation with this information in accordance with the requirements of the Public Contract Code, Section 10115, et seq. and the Military and Veterans Code, Section 999 et seq. and follow the investigatory procedures required by the California Code of Regulations, Section 1896.80.

Only State of California, Office of Small Business and DVBE Certification certified DVBEs who perform a commercially useful function relevant to this solicitation may be used to satisfy the DVBE program requirements. The criteria for performing a commercially useful function are contained on page 5, Resources & Information and California Code of Regulations, Title 2, Section 1896.61(I). Verify each DVBE subcontractor's/supplier's certification with the Office of Small Business and DVBE Certification Section to ensure DVBE eligibility.

To meet the DVBE program requirements, bidders must complete and fully document at least one of the following compliance options:

Option A - Commitment to full DVBE participation - For a bidder who is a DVBE or who is able to meet the commitment to use identified DVBE(s) to fulfill the full DVBE participation goal.

Option B - Good Faith Effort - For a bidder documenting its completed effort, made prior to the bid due date, to obtain DVBE participation that may result in partial or no DVBE participation.

Option C - Business Utilization Plan - For a bidder using an annual plan (subject to approval) to satisfy DVBE participation requirements. Applies only to solicitations for goods and information technology.

PLEASE READ ALL INSTRUCTIONS CAREFULLY. These instructions contain information about the DVBE program requirements, bidder responsibilities, and requirements for performing and documenting each of the three available options as detailed below. Bidders are responsible for thorough review and compliance with these instructions. Document your option selection on the attached STD Form 840, Documentation of Disabled Veteran Business Enterprise Program Requirements.

<u>OPTION A – COMMITMENT</u> -- Commit to meet or exceed the DVBE participation requirement in this solicitation by either Method A1 or A2. Bidders must document DVBE participation commitment by completing and submitting the attached STD 840. <u>Failure to complete and submit STD 840 (Side 1) as instructed shall render your bid non-responsive.</u>

The bidder must provide, prior to contract award, a written agreement signed by the bidder and each proposed DVBE subcontractor. The written agreement will include the DVBE scope of work, work to be performed by the DVBE, term of intended subcontract with the DVBE, anticipated dates the DVBE will perform required work, rate and conditions of payment, total amount of contract to be paid to the DVBE, and the percentage of the entire contract that will be awarded to the DVBE, with each DVBE subcontractor. If this information is contained in the bidder's DVBE written agreement of intent, the agreement may be attached to the STD 840. If further verification is necessary, the state will obtain additional information to verify the above requirements.

Method A1. Certified DVBE bidder:

- a. Commit to performing at least 3% of the contract bid amount (unless otherwise specified) with your firm or in combination with other DVBE(s).
- b. Document DVBE participation on STD 840 (Side 1) and attach a copy of all applicable certifications.
- c. A DVBE bidder working in combination with other DVBEs shall be requested to submit proof of its commitment by submitting a written agreement with the DVBE(s) identified in its bid's STD 840. When requested, the written agreement must be submitted to the address or facsimile number specified and within the timeframe identified in the notification. Failure to submit the requested written agreement as specified may be grounds for bid rejection.

Method A2. Non-DVBE bidder:

- a. Commit to using certified DVBE(s) for at least 3% (unless otherwise specified) of the bid amount.
- b. When a bidder commits to less than the required 3% DVBE participation or its commitment may fall below 3% if specific line items/groups are not selected for award, then Option B, Good Faith Effort must be completed in addition to Option A, Commitment.
- c. Document DVBE participation on STD 840 (Side 1) and attach a copy of the DVBE's certification.
- d. Prior to contract award, a bidder is to submit proof of their commitment by submitting a written agreement with the DVBE(s) identified in its bid's STD 840. The awarding department contracting official named in this solicitation will contact each listed DVBE, by mail, fax or telephone, for verification of the bidder's submitted DVBE information. The written agreement must be submitted to the address or facsimile number specified and within the timeframe identified in the notification. Failure to submit the written agreement as specified may be grounds for bid rejection.

<u>OPTION B – GOOD FAITH EFFORT</u> (GFE) performance and documentation requirements <u>must be completely satisfied prior to bid submission</u> if you are unable to obtain and commit to the full DVBE participation percentage goal (Option A) and do not exercise Option C. Perform and document the following Steps 1 through 5 on both sides of the attached STD 840 form. <u>Failure to perform and document GFE Steps 1 through 5 as instructed, which includes properly completing and submitting</u>

both sides of STD 840, shall result in your bid being deemed non-responsive. Step 3, Advertisement, is required unless specifically waived for this solicitation due to time limits imposed by the awarding department.

Step 1 Awarding Department - Contact the department's contracting official named in this solicitation to identify interested DVBEs. You must fully document this contact and describe the results on STD 840 (Side 2).

Step 2 Other State and Federal Agencies, and Local Organizations

- STATE Contact the Department of General Services, Procurement Division's (DGS-PD) Office of Small Business and DVBE Certification (OSDC) to obtain a list of certified DVBEs by telephone at (916) 322-5060 for the 24-hour automated telephone system or (916) 375-4940 for the receptionist during normal business hours. This information can also be obtained by searching the online database at http://www.pd.dgs.ca.gov/smbus. Begin by selecting Certified Firm Inquiry Services, then search by using either the Keyword Search or the Standard Query options. You must fully document this contact and describe the results on STD 840 (Side 2).
- FEDERAL Search the U.S. Small Business Administration's (SBA) online database (Pro-Net) at http://www.pro-net.sba.gov to identify potential DVBEs. Select these minimum options in the following sequence: select Search Database; select CA under "State"; select Service Disabled Veteran under "Other Ownership Data"; and "Search Using These Criteria" at the page bottom. The database takes a few moments to query, and then your list will appear on your screen. You may select other criteria to focus your search. You must fully document this contact and describe the results on STD 840 (Side 2).
 - Local Contact at least one local DVBE organization to identify DVBEs. For a list of local DVBE organizations, please refer to the DVBE Resource Packet that may be accessed online (http://www.pd.dgs.ca.gov/smbus select "DVBE Resource Packet") or obtain a hardcopy by requesting it from DGS-PD Office of Small Business and DVBE Outreach and Education (see the Resources & Information page). You must fully document your contact with local DVBE organizations and describe the results on STD 840 (Side 2).
- **Step 3** Advertisements are mandatory unless waived by the awarding department.

CONTENT REQUIREMENTS: Include all of the following in your advertisement(s): (1) company name; (2) contact name; (3) address; (4) telephone and facsimile (if applicable) numbers; (5) e-mail address (if applicable); (6) the state's solicitation number(s); (7) goods and/or services for which the state is soliciting; (8) the location of the work to be performed; and (9) the State's bid(s) due date and/or your due date for receiving DVBE responses.

How Many & Where to Publish: Bidders must publish two (2) ads, one (1) each in a trade paper and a DVBE focus paper unless the paper is dual purpose (fulfilling both trade and focus requirements as defined in California Code of Regulations, Title 2, Section 1896.61(k)), in which case one (1) ad is acceptable. Please see the DVBE Resource Packet for a list of acceptable publications.

<u>WHEN</u>: Ads must be published after the solicitation's release date and at least 14 days prior to the bid due date, unless a different time period is expressly established in this solicitation.

DOCUMENT & SUBMIT: On STD 840 (Side 2), document the publication name(s) in which you published advertisement(s), the contact name and phone number, and date of publication. Include a copy(ies) of the advertisement(s) with your bid.

Step 4 Invitations to Participate

<u>Wно</u>: Invite (solicit) DVBEs who can provide relevant goods and/or services to this solicitation to subcontract with you. Conducting Steps 1 through 3 produces a list of DVBEs from which you may choose potential DVBEs subcontractors/suppliers to contact. Bidders are advised to

contact as many DVBEs (who provide relevant goods and/or services in the applicable location(s)) as possible. Non-California-certified DVBEs are not eligible -- please refer those DVBEs to the OSDC to learn about certification (see the Resources & Information page for contact information).

FOR WHAT: Solicit DVBEs for goods and/or services <u>relevant</u> to the state's solicitation. If you are unable to identify specific portion(s) of the proposed contract to subcontract, the state encourages bidders to avoid making a predetermination that no DVBEs are able to perform without first contacting and soliciting participation from them. This allows DVBEs to respond whether they can or cannot provide any goods or services related to the solicitation, and provides a bidder with responses for consideration.

How to Invite & Content Requirements: Written invitations are required. At a minimum, invitations must contain all of the following: (1) company name; (2) contact name; (3) address; (4) phone and facsimile (if applicable) numbers; (5) return e-mail address (if applicable); (6) the state's solicitation number; (7) goods and/or services for which the state is soliciting; (8) location of work; and (9) the State's bid(s) due date and/or your due date for receiving DVBE responses.

<u>WHEN:</u> Provide DVBE's with a reasonable time period to receive and respond to your invitation, and to be considered by you for participation as described in Step 5, prior to your bid submission.

DOCUMENT & SUBMIT: Bidders must document the completed contacts on STD 840 (Side 1), Section A. Attach additional copies of STD 840A as necessary to list your DVBE contacts. You are required to attach a copy of: (1) each invitation or offer sent by letter, fax or e-mail; and (2) confirmation of transmittal or delivery. Your bid shall be considered non-responsive if it fails to include copies of the written invitations and delivery confirmations.

Step 5 Consider all responding DVBEs for contract participation. Consideration must be based on business needs for the contract and the same evaluation criteria must be applied to each potential DVBE subcontractor/supplier offering the same goods and services. You must document on STD 840 (Side 1), Section A any firm(s) selected for participation; or if not selected, the reason for non-selection. Attach additional copies of STD 840A as necessary to list all of your DVBE contacts.

OPTION C – THE DVBE BUSINESS UTILIZATION PLAN (BUP) option permits bidders to submit an approved DVBE BUP to satisfy DVBE participation solicitation requirements up to 3%. DVBE BUPs apply only to solicitations for goods and information technology (IT) goods and services. DVBE BUPs are a company's commitment to expend a minimum of 3% of its total statewide contract dollars with DVBEs -- this percentage is based on all of its contracts in the State, not just those with the State. DVBE BUPs must be submitted to and approved by the DGS-PD prior to the bid due date. Please call the DGS-PD, Office of Small Business and DVBE Outreach and Education for assistance. Bidders choosing this option must properly complete and submit STD 840 (Side 1) and include a copy of its approval letter with the bid; failure to submit these documents shall render your bid non-responsive.

RESOURCES AND INFORMATION

For assistance in preparing a responsive participation document, **contact the contracting official at the awarding department for this solicitation.** In accordance with Public Contract Code Section 10115.2(b)(3), bidders must advertise in trade and focus publications unless the requirement is waived. The Department of General Services, Procurement Division (DGS-PD) publishes a list of trade and focus publications to assist bidders in meeting these contract requirements. To obtain this list, please contact the DGS-PD Office of Small Business and DVBE Outreach and Education and request the "DVBE Resource Packet."

U.S. Small Business Adn Internet contact only – see PRONET Database:	ninistration (SBA) e instructions for website navigation http://www.pro-net.sba.gov	FOR: Service-Disabled Veteran-owned businesses in California (Remember to verify each DVBE's California certification.)
` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` `	e the DVBE Resource Packet available ogram Section listed below)	FOR: List of potential DVBE subcontractors
(OSDC)		FOR: Directory of Certified DVBEs Certification Applications Certification Information Certification Status, Concerns
Education	Business and DVBE Outreach and , West Sacramento, CA 95605 (800) 559-5529 (916) 375-4597	FOR: DVBE Program Participation Requirements DVBE Program Info. and Statewide Policy DVBE Resource Packet DVBE Business Utilization Plan Small Business/DVBE Advocates

Advertisement Format Example

This example offers a suggested format that includes required information outlined in Option B, Good Faith Effort, Step 3. You can substitute the applicable information for the bolded, italicized words.

DVBEs are invited to participate as a potential subcontractor/supplier to perform a commercially useful function specific to *DGS' IFB No. 12345* for fencing materials in Chowchilla.

DVBE responses due to me 1/1/02;

Bids due to the State 1/15/02.

Contact: ABC Company
Jane Doe, General Manager
123 Main Street, Sacramento, CA 95814
voice: 555/555-5555; fax: 555/555-5556
or e-mail: jane.doe@abcco.com

Commercially Useful Function Definition

California Code of Regulations, Title 2, § 1896.61(I):

The term "DVBE contractor, subcontractor or supplier" means any person or entity that satisfies the ownership (or management) and control requirements of Section 1896.61(f); is certified in accordance with Section 1896.70; and provides services or goods that contribute to the fulfillment of the contract requirements by performing a commercially useful function. A DVBE contractor, subcontractor or supplier is considered performing a commercially useful function when it meets the following criteria:

- (1) The business concern is: responsible for the execution of a distinct element of the work of the contract; carrying out its obligation by actually performing, managing or supervising the work involved; and performing work that is normal for its business services and functions, and
- (2) The business concern is not further subcontracting a greater portion of the work than would be expected by normal industry practices.

DOCUMENTATION OF DISABLED VETERAN BUSINESS ENTERPRISE PROGRAM REQUIREMENTS

STD 840 (REV. 9-15-2003)

con inst	Designation Of Option Check the appropriate box(es) to indicate the option(s) with which you choose to comply, complete the applicable sections and attach the required supporting documentation. You are advised to read all instructions carefully prior to completing this form. Remember that only California certified DVBEs who can provide related goods and/or services may be used to satisfy these program solicitation requirements.								
	OPTION A – I commit to meeting the full DVBE contract participation requirement. Complete STD 840, Section A. OPTION B – I performed and documented a Good Faith Effort (GFE) in an attempt to obtain DVBE participation. Complete STD 840, Section A (for GFE Steps 4 & 5) and STD 840 (REVERSE), Section B (for GFE Steps 1–3).								
					irm's "Notice of Approv				
A.	Full information must be provided. For contract participation commitment, at least one DVBE must be listed. DVBEs must perform a commercially useful function. List the specific goods and/or services with the dollar and/or percentage value(s) that the DVBE(s) commit(s) to provide and the DVBE's tier (prime contractor = 0, subcontractor to prime contractor = 1, subcontractor to Tier 1 subcontractor = 2, etc.). If both the estimated dollar amount and percentage are listed, the higher value supercedes. Attach additional pages to list all other DVBE subcontractors/suppliers (you may use STD 840A). During contract performance, all requests for substituting named DVBEs must be made in accordance with the provisions of California Code of Regulations, Title 2, Section 1896.64(c). For Good Faith Effort (GFE), use this section to document your first completed contacts with (Step 4), and consideration of (Step 5), relevant DVBEs. Business reasons for non-selection must be documented. Attach additional pages to list all other DVBE contacts (you may use STD 840A). Copies of all written invitations and delivery confirmations must also be attached and submitted with the bid.					(s) actor			
	NOIL	Date /	Contacted /	DVBE Company Nar	me (If you are the Prime and a	DVBE enter your name, o	therwise enter	the solicited subco	ntractor.)
ORT	ONE DVBE MUST BE NAMED FOR PARTICIPATION			me & Reference #	Telephone Number	Fax Number	E-ma	ail (if available)	
Street Address, City, State and Zip Code Yes, I am, or I will subcontract with, the listed DVBE to provide the following goods and/or set									
FAIT	BE N			l am, or I will subcor	ntract with, the listed DVB	E to provide the follo			s <i>:</i> Tier
OOD	MUST		Specific God	ous and/or Services			\$	ated \$ and/or % / %	riei
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SE CC		DVB	E Contact Nar	me	Telephone Number	Fax Number	E-ma	ail (if available)	
BOTH SECTIONS MUST BE COMPLETED		Stree	t Address, Ci	ty, State and Zip Code	()	()			
ONS			☐ Yes. /	will subcontract wit	h the listed DVBE to prov	ide the following god	ods and/or s	ervices:	
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THS							\$	/ %	
ВО		OR	∐ No , / a	am unable to subco	ntract with the DVBE for t	he following busines	s reasons:		

ATTACH ADDITIONAL PAGES (OR USE STD 840A) TO LIST ALL OTHER DVBE CONTACTS

Go to Side 2, Section B to continue Good Faith Effort documentation ⇒

ADDITIONAL DISABLED VETERAN BUSINESS ENTERPRISE CONTACTS

STD 840A (EST. 9-15-2003)

B. Documentation of Good Faith Effort Steps 1, 2 and 3—Remember to carefully read all instructions prior to completing this form. Please refer to the Resources & Information page for detailed contact information and a sample advertisement format. STEP 1. Contact the Awarding Department (the contracting official, unless another contact is specified) to identify potential DVBE subcontractors/suppliers, and document this contact as required. Date Contact Name Telephone Number / / Describe Result STEP 2. Contact all of the following and document your contacts as required: Other state and federal agencies and local organizations to identify potential DVBE subcontractors/suppliers. Other State Agency - Procurement Division, Office of Small Business and DVBE Certification (Certification Office) PHONE Date Telephone Number Contact Name I contacted the Certification Office for a list of (916) 322-5060 CONTACT California certified DVBEs. (916) 375-4940 OR Internet Address I searched the Certification Office's online ONLINE Date SEARCH database to identify California certified DVBEs. http://www.pd.dgs.ca.gov/smbus Describe Result Federal Agency – U.S. Small Business Administration (SBA) online database Internet Address I searched the federal online database for California DVBEs. http://www.pro-net.sba.gov Describe Result Local DVBE Organizations - Contact at least one local DVBE organization—refer to the DVBE Resource Packet for a list of acceptable contacts. (http://www.pd.dgs.ca.gov/smbus - select "DVBE Resource Packet") Date Organization Name Contact Name Telephone Number and/or Internet Address http://www. Describe Result Date Organization Name Contact Name Telephone Number and/or Internet Address http://www. Describe Result STEP 3. Publish advertisements: Two (2) advertisements: One (1) ad in an accepted trade paper; and one (1) ad in an accepted DVBE focus paper (please see the DVBE Resource Packet for a list of all accepted publications); unless the paper is dual purpose (fulfilling both trade and focus requirements), in which case one (1) ad is acceptable. Document this step as required and remember to attach a copy of your advertisement(s). Focus Paper Name (list full name) Contact Name Telephone Number Address Date Ad Published Telephone Number Trade Paper Name (list full name) Contact Name Date Ad Published Address I certify the ad was placed to reach both trade and focus audiences through this one publication. Trade and Focus Paper Name (list full name) Telephone Number Contact Name Date Ad Published Address

ADDITIONAL DISABLED VETERAN BUSINESS ENTERPRISE CONTACTS

STD 840A (EST. 9-15-2003)

This document may be used as a continuation from Section A, STD 840 (REV. 9-15-2003)						
Date (Contacted /	DVBE Company Na	me			
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DVBE	Contact Name	9	Telephone Number	Fax Number	E-mail (if available)	_
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Street	Address, City	, State and Zip Code)			
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ADDITIONAL DISABLED VETERAN BUSINESS ENTERPRISE CONTACTS

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/	/			
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Date /	Contacted DVBE C	ompany Name		
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DVBE	/ E Contact Name	Telephone Number	Fax Number	E-mail (if available)
/ DVBE	/	Telephone Number	Fax Number ()	E-mail (if available)
/ DVBE	/ E Contact Name et Address, City, State a	Telephone Number () and Zip Code	()	
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DVBE Program Requirements Supplier Checklist (REV. 9-15-2003)

Please do not submit this checklist with your bid. It is provided for your use only. Checking every box of your elected compliance option does not guarantee that your bid will be evaluated compliant.

OPTION A: COMMITMENT TO DVBE CONTRACT PARTICIPATION
STD 840 included with bid
DVBE Written Agreement
Designated the Commitment Option – Checked the first box
Listed at least one California certified DVBE subcontractor
Checked the box(es) for "Yes"
Listed specific goods and/or services DVBE(s) agrees to provide
Proposed DVBE contract performance is a "commercially useful function" relevant to the contract
Listed the estimated dollar amount and/or percentage of contract for the DVBE's participation
Proposed DVBE participation meets the 3% requirement (unless a different percentage is specified)
Attached a copy of the DVBE's certification letter from the Department of General Services
OPTION B: GOOD FAITH EFFORT (GFE)
STD 840 included with bid
Designated the GFE Option – Checked the second box
(Step 4) Listed all DVBEs contacted and invited to perform on the proposed contract
Confirmed that listed DVBEs are California certified
Attached copies of the invitations sent to the listed DVBEs
Invitations included the required contact information
Attached copies of the delivery confirmations for invitations to DVBEs (e.g. mail receipts, fax confirmations, etc.)
(Step 5) Checked the "No" boxes and listed the business reasons for non-selection of DVBEs contacted
(Step 1) Contacted the Awarding Department and listed contact and results
(Step 2) Contacted Other State agency (Office of Small Business and DVBE Certification) and listed the contact and results
(Step 2) Searched the Federal Pro-net internet database and noted the results
(Step 2) Contacted Local DVBE Organization(s) and listed the contact and results
(Step 3) Advertised – IF NOT WAIVED Listed full information for the advertisement(s) and publication(s) [2 ads in one trade and in one DVBE focus publication; <u>OR</u> 1 ad in one dual-purpose publication]
Attached a copy of the advertisement(s)
The advertisement(s) were published at least 14 days prior to the bid due date
The advertisement(s) included my required contact information
OPTION C: BUSINESS UTILIZATION PLAN (BUP)
Prior to the bid due date Submitted a BUP to DGS-PD and received approval
STD 840 included with bid
Designated the BUP Option – Checked the third box
Attached a copy of the BUP Approval letter from DGS-PD

ATTACHMENT 3 RFP 600-04-607

CONTRACTOR CERTIFICATION CLAUSES

I, the official named below, CERTIFY UNDER PENALTY OF PERJURY that I am duly authorized to legally bind the prospective Contractor to the clause(s) listed below. This certification is made under the laws of the State of California.

Contractor/Bidder Firm Name (Pri	inted)	Federal ID Number		
By (Authorized Signature)				
Printed Name and Title of Person Signing				
Date Executed	Executed in the County	of		

CONTRACTOR CERTIFICATION CLAUSES

- 1. <u>STATEMENT OF COMPLIANCE</u>: Contractor has, unless exempted, complied with the nondiscrimination program requirements. (GC 12990 (a-f) and CCR, Title 2, Section 8103) (Not applicable to public entities.)
- 2. <u>DRUG-FREE WORKPLACE REQUIREMENTS</u>: Contractor will comply with the requirements of the Drug-Free Workplace Act of 1990 and will provide a drug-free workplace by taking the following actions:
 - a. Publish a statement notifying employees that unlawful manufacture, distribution, dispensation, possession or use of a controlled substance is prohibited and specifying actions to be taken against employees for violations.
 - b. Establish a Drug-Free Awareness Program to inform employees about:
 - 1) the dangers of drug abuse in the workplace;
 - 2) the person's or organization's policy of maintaining a drug-free workplace:
 - 3) any available counseling, rehabilitation and employee assistance programs; and,
 - 4) penalties that may be imposed upon employees for drug abuse violations.
 - c. Every employee who works on the proposed Agreement will:
 - 1) receive a copy of the company's drug-free workplace policy statement; and,

2) agree to abide by the terms of the company's statement as a condition of employment on the Agreement.

Failure to comply with these requirements may result in suspension of payments under the Agreement or termination of the Agreement or both and Contractor may be ineligible for award of any future State agreements if the department determines that any of the following has occurred: the Contractor has made false certification, or violated the certification by failing to carry out the requirements as noted above. (GC 8350 et seq.)

- 3. NATIONAL LABOR RELATIONS BOARD CERTIFICATION: Contractor certifies that no more than one (1) final unappealable finding of contempt of court by a Federal court has been issued against Contractor within the immediately preceding two-year period because of Contractor's failure to comply with an order of a Federal court, which orders Contractor to comply with an order of the National Labor Relations Board. (PCC 10296) (Not applicable to public entities.)
- 4. <u>UNION ORGANIZING:</u> Contractor hereby certifies that no request for reimbursement, or payment under this agreement, will seek reimbursement for costs incurred to assist, promote or deter union organizing.
- 5. CONTRACTS FOR LEGAL SERVICES \$50,000 OR MORE- PRO BONO REQUIREMENT: Contractor hereby certifies that contractor will comply with the requirements of Section 6072 of the Business and Professions Code, effective January 1, 2003.

Contractor agrees to make a good faith effort to provide a minimum number of hours of pro bono legal services during each year of the contract equal to the lessor of 30 multiplied by the number of full time attorneys in the firm's offices in the State, with the number of hours prorated on an actual day basis for any contract period of less than a full year or 10% of its contract with the State.

Failure to make a good faith effort may be cause for non-renewal of a state contract for legal services, and may be taken into account when determining the award of future contracts with the State for legal services.

6. <u>EXPATRIATE CORPORATIONS</u>: Contractor hereby declares that it is not an expatriate corporation or subsidiary of an expatriate corporation within the meaning of Public Contract Code Section 10286 and 10286.1, and is eligible to contract with the State of California.

7. SWEATFREE CODE OF CONDUCT:

a. All Contractors contracting for the procurement or laundering of apparel, garments or corresponding accessories, or the procurement of equipment, materials, or supplies, other than procurement related to a public works contract, declare under penalty of perjury that no apparel, garments or corresponding accessories, equipment, materials, or supplies furnished to the state pursuant to the contract have been laundered or produced in whole or in part by sweatshop labor, forced labor, convict labor,

CERTIFICATION CLAUSES Std. CC (New 3-04)

indentured labor under penal sanction, abusive forms of child labor or exploitation of children in sweatshop labor, or with the benefit of sweatshop labor, forced labor, convict labor, indentured labor under penal sanction, abusive forms of child labor or exploitation of children in sweatshop labor. The contractor further declares under penalty of perjury that they adhere to the Sweatfree Code of Conduct as set forth on the California Department of Industrial Relations website located at www.dir.ca.gov, and Public Contract Code Section 6108.

- b. The contractor agrees to cooperate fully in providing reasonable access to the contractor's records, documents, agents or employees, or premises if reasonably required by authorized officials of the contracting agency, the Department of Industrial Relations, or the Department of Justice to determine the contractor's compliance with the requirements under paragraph (a).
- 8. <u>DOMESTIC PARTNERS</u>: Commencing on July 1, 2004 Contractor certifies that it is in compliance with Public Contract Code section 10295.3 with regard to benefits for domestic partners. For any contracts executed or amended, bid packages advertised or made available, or sealed bids received on or after July 1 2004 and prior to January 1, 2007, a contractor may require an employee to pay the costs of providing additional benefits that are offered to comply with PCC 10295.3.

DOING BUSINESS WITH THE STATE OF CALIFORNIA

The following laws apply to persons or entities doing business with the State of California.

- 1. <u>CONFLICT OF INTEREST</u>: Contractor needs to be aware of the following provisions regarding current or former state employees. If Contractor has any questions on the status of any person rendering services or involved with the Agreement, the awarding agency must be contacted immediately for clarification.
 - a. Current State Employees (PCC 10410):
 - No officer or employee shall engage in any employment, activity or enterprise
 from which the officer or employee receives compensation or has a financial
 interest and which is sponsored or funded by any state agency, unless the
 employment, activity or enterprise is required as a condition of regular state
 employment.
 - 2) No officer or employee shall contract on his or her own behalf as an independent contractor with any state agency to provide goods or services.
 - b. Former State Employees (PCC 10411):
 - 1) For the two-year period from the date he or she left state employment, no former state officer or employee may enter into a contract in which he or she engaged in any of the negotiations, transactions, planning, arrangements or any part of the decision-making process relevant to the contract while employed in any capacity by any state agency.

CERTIFICATION CLAUSES Std. CC (New 3-04)

2) For the twelve-month period from the date he or she left state employment, no former state officer or employee may enter into a contract with any state agency if he or she was employed by that state agency in a policy-making position in the same general subject area as the proposed contract within the 12-month period prior to his or her leaving state service.

If Contractor violates any provisions of above paragraphs, such action by Contractor shall render this Agreement void. (PCC 10420)

Members of boards and commissions are exempt from this section if they do not receive payment other than payment of each meeting of the board or commission, payment for preparatory time and payment for per diem. (PCC 10430 (e))

- 2. <u>LABOR CODE/WORKERS' COMPENSATION</u>: Contractor needs to be aware of the provisions which require every employer to be insured against liability for Worker's Compensation or to undertake self-insurance in accordance with the provisions, and Contractor affirms to comply with such provisions before commencing the performance of the work of this Agreement. (Labor Code Section 3700)
- 3. <u>AMERICANS WITH DISABILITIES ACT</u>: Contractor assures the State that it complies with the Americans with Disabilities Act (ADA) of 1990, which prohibits discrimination on the basis of disability, as well as all applicable regulations and guidelines issued pursuant to the ADA. (42 U.S.C. 12101 et seq.)
- 4. <u>CONTRACTOR NAME CHANGE</u>: An amendment is required to change the Contractor's name as listed on this Agreement. Upon receipt of legal documentation of the name change the State will process the amendment. Payment of invoices presented with a new name cannot be paid prior to approval of said amendment.

5. CORPORATE OUALIFICATIONS TO DO BUSINESS IN CALIFORNIA:

- a. When agreements are to be performed in the state by corporations, the contracting agencies will be verifying that the contractor is currently qualified to do business in California in order to ensure that all obligations due to the state are fulfilled.
- b. "Doing business" is defined in R&TC Section 23101 as actively engaging in any transaction for the purpose of financial or pecuniary gain or profit. Although there are some statutory exceptions to taxation, rarely will a corporate contractor performing within the state not be subject to the franchise tax.
- c. Both domestic and foreign corporations (those incorporated outside of California) must be in good standing in order to be qualified to do business in California. Agencies will determine whether a corporation is in good standing by calling the Office of the Secretary of State.
- 6. <u>RESOLUTION</u>: A county, city, district, or other local public body must provide the State with a copy of a resolution, order, motion, or ordinance of the local governing body

CERTIFICATION CLAUSES Std. CC (New 3-04)

which by law has authority to enter into an agreement, authorizing execution of the agreement.

- 7. AIR OR WATER POLLUTION VIOLATION: Under the State laws, the Contractor shall not be: (1) in violation of any order or resolution not subject to review promulgated by the State Air Resources Board or an air pollution control district; (2) subject to cease and desist order not subject to review issued pursuant to Section 13301 of the Water Code for violation of waste discharge requirements or discharge prohibitions; or (3) finally determined to be in violation of provisions of federal law relating to air or water pollution.
- 8. <u>PAYEE DATA RECORD FORM STD. 204</u>: This form must be completed by all contractors that are not another state agency or other governmental entity.

Attachment 4 RFP 600-04-607 CUSTOMER REFERENCES

STATE OF CALIFORNIA

CALIFORNIA ENERGY COMMISSION CONTRACTS OFFICE

ATTACHMENT 4

Provide a minimum of 4 references, use additional pages as needed.

Reference #1

Name of Organization	
Address	
Contact Name	
Contact Title	
Contact Phone Number	
Describe the services and products your firm provided to the organization.	

STANDARD AGREEMENT

STD. 213 (NEW 06/03)

AGREEMENT NUMBER	
600-04-XXX	
REGISTRATION NUMBER	

_	. This Agreement is entered into between the State Agency and the Contractor named below				
	STATE AGENCY'S NAME				
_	State Energy Resources Conservation and Development Commission (Commission)				
	CONTRACTOR'S NAME				
	The terms of this				
2.	The term of this				
3.	Agreement is: The maximum amount				
ა.	of this Agreement is: \$ 300,000.00				
4.	The parties agree to comply with the terms and coa part of the Agreement:	onditions of the following exhibits which	ch are by this reference made		
	Exhibit A – Scope of Work		Pages		
	Exhibit B – Budget Detail and Payment Provis	ion	Pages		
	Exhibit C* – General Terms and Conditions				
	Check mark one item below as Exhibit D: ☐ Exhibit D – Special Terms and Conditi ☐ Exhibit D - *Special Terms and Conditi		agreement) Pages		
	Exhibit E – Additional Provisions		Pages		
	Exhibit F – Contacts		Page		
Items shown with an Asterisk (*), are hereby incorporated by reference and made part of this agreement as if attached hereto. These documents can be viewed at www.ols.dgs.ca.gov/Standard+Language					
			nt as il attached horoto.		
Thes		ndard+Language			
Thes	e documents can be viewed at www.ols.dgs.ca.gov/Stat	ndard+Language	California Department of General Services Use Only		
Thes	e documents can be viewed at www.ols.dgs.ca.gov/Stal	executed by the parties hereto.	California Department of General		
IN W	e documents can be viewed at www.ols.dgs.ca.gov/Star	executed by the parties hereto.	California Department of General		
CONT	TINESS WHEREOF, this Agreement has been e CONTRACTOR RACTOR'S NAME (If other than an individual, state whether a uthorized Signature)	executed by the parties hereto. corporation, partnership, etc.)	California Department of General		
CONT	TITNESS WHEREOF, this Agreement has been e CONTRACTOR RACTOR'S NAME (If other than an individual, state whether a	executed by the parties hereto. corporation, partnership, etc.)	California Department of General		
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ATTACHMENT 5 <u>EXHIBIT A</u>

SCOPE OF WORK

PURPOSE

Contractor agrees to provide to the State Energy Resources Conservation and Development Commission (Commission) the services as described herein:

General Requirements

All tasks will be performed in response to Work Authorizations issued by the Commission Contract Manager and will be carefully coordinated with current or available support resources.

The Commission Contract Manager will direct the Contractor(s) and/or subcontractors. The Contractor(s) may manage a contractor team capable of undertaking all work assignments identified in this Work Statement. In all cases, the Contractor(s) must establish all necessary contractual relationships with all subcontractors and reimburse all subcontractors for services performed. The technical performance of the subcontractors shall be monitored by the Contractor(s) to the extent required by the Commission's Contract Manager on a case-by-case basis.

The Contractor(s) and/or subcontractors shall begin task work only after receiving a written Work Authorization to do so by the Commission Contract Manager. The specific task and the degree of effort for each task to be performed by the Contractor(s) or subcontractors will vary from project to project. All project work performed by the contractor team shall be directed by and coordinated with Commission staff as designated by the Commission Contract Manager. The actual costs of a completed, approved Work Authorization shall not exceed the authorized amount. If, in the performance of the work, the Contractor determines that the actual costs will exceed the estimated costs, the Contractor shall immediately notify the Commission Contract Manager.

Any expenses incurred by the Contractor that have not been duly authorized by the Commission Contract Manager shall be borne by the Contractor. No amendments to the Work Authorization shall be made for work undertaken without the specific, written approval of the Commission Contract Manager.

Timely response to specific Commission needs on short notice will be characteristic of some tasks. Identified subcontractor management and staff will be required to be available to the Commission Contract Manager within twenty-four (24) hours of initial contact or submission of a Work Authorization to the Contractor.

Contract Management¹

The Contractor(s) shall:

- Respond to requests or direction from the Commission's Contract Manager in a timely fashion.
- Manage the completion of all tasks under the Contract as agreed between the Contractor and the Commission's Contract Manager.

¹ Contract Management duties are required for all tasks.

- Provide oversight and first-level review of reports and documentation, and comment on the content of products from the contractor team, as requested by the Commission's Contract Manager on a case-by-case basis.
- Develop project schedules and assign work to the contractor team to ensure that tasks are completed efficiently, on schedule, and within the budget as agreed between the Contractor and the Commission project manager in the Work Authorization.
- At the request of the Commission's Contract Manager, the Contractor and subcontractors shall be available for meetings or provide written and/or verbal briefings to the Commission's staff or others. The cost of meetings will be included in each Work Authorization. The cost of meetings requested specifically by the Contractor will be borne solely by the Contractor.

Work Authorizations

This is a "work authorization" Contract and no work shall be undertaken unless authorized by the Commission through a specific written document called a work authorization. The Commission Contract Manager shall prepare a Work Authorization for each item of work. Each Work Authorization shall state:

- Contract Number, Task Number, and Work Authorization Number (to be assigned by Commission Contract Manager)
- Purpose, objective, or goal to be undertaken
- Description (work statement) of the work to be accomplished
- Schedule and Deliverables (including any significant material to be developed and delivered and due dates for each)
- Identification of the contractor/subcontractor team
- Start/End Dates for the Work Authorization
- Contractor's person hours and billing rates
- Subcontractor Amount (if any)
- Any fees (G&A, ODC, etc.)
- Total cost of the Work Authorization

Subcontractors

In the event subcontractors are part of the contractor's proposal, the Contractor shall manage and coordinate subcontractor activities. The Contractor is responsible for the quality of all subcontractor work and the Commission will assign all work to the Contractor. When new subcontractors are hired or added, the Contractor shall provide the Commission with updated Disabled Veteran Owned Business Enterprise (DVBE) forms.

Any subcontractor whose work within the proposal would be essential to completion of the tasks in this agreement not part of this RFP must be identified as a key subcontractor and identified specifically in the proposal. Unless given specific written permission to the contrary, any change in the assignment of key subcontractors after the award of the contract may be deemed a breach in the agreement by the Energy Commission and may result in the termination of the agreement.

The Contractor will work directly with and report to the Commission's Contract Manager on contract status and subcontractor work assignments and progress. Contractor will coordinate subcontractor accessibility to the Commission's Contract Manager.

The Contractor shall require subcontractors to provide invoices that correctly identify expenses charged to each contract task. The Contractor shall also provide subcontractor invoices for invoice payments, showing funds authorized, invoices submitted, and status.

The Contractor shall require subcontractors to copy the Commission's Contract Manager with all final, approved work statement deliverables. All work statement deliverables from the contractor team must be submitted as drafts for review and comment to the Commission Contract Manager.

Invoices

The contractor shall prepare an invoice for all contract expenses performed. The official invoice is to be submitted to the Commission's Accounting Office. The Commission's contract manager will specify the invoice format. All contractor invoices must identify charges by task.

Monthly Progress Reports

The Contractor shall provide monthly progress reports which summarize all contract activities conducted by the Contractor including contract expenditures to date. The progress report is due to the Commission Contract Manager within 15 days after the end of the month and each progress report shall coincide with the invoice period. The Commission Contract Manager will specify the report format and the number of copies to be submitted. The Contractor shall submit monthly progress reports to the Commission Contract Manager which describe:

Monthly progress in each task
The degree of completion for each task
Current and cumulative budget expenditure by task
Cumulative contract expenditures
Variance from planned expenditure schedule
Status of deliverables
DVBE contract expenditures
Problems, and other information requested by the Commission Contract Manager

The Commission Contract Manager will specify the report format and the number of copies to be submitted. All monthly progress reports will coincide with the invoice period.

Final Report and Final Meeting

Summary

At the conclusion of the contract, the Contractor shall provide a comprehensive final *administrative* report, and a brief summary of the report, to the Commission Contract Manager. The Contractor shall prepare a summary that includes a statement of the problem, methods or techniques to solve the problem, conclusions and any additional follow-up or ongoing recommendations. The summary shall be prepared in language easily understood by the public or laypersons with a limited technical background.

Abstract

The Contractor shall prepare a brief (200 words or less) factual abstract of the most significant information contained in the final report.

Final Technical Report

The Contractor shall prepare a draft final report that includes Tasks 1 through Task 6. The final report shall consist of each separate report developed under Tasks 1 through 6. The final report shall be submitted in draft form to the Commission Contract Manager for review and approval. The Contractor shall review recommendations for changes to the report with the Commission Contract Manager and incorporate the agreed-upon changes into the final version of the report. The Contractor shall meet with the Commission to present the findings, conclusions, and recommendations prior to the due date of the final technical report.

After approval of the final report by the Commission Contract Manager, the Contractor shall deliver, two bound paper copies, and one unbound paper copy of the report to the Commission Contract Manager. The unbound copy shall be single sided and camera ready, with graphics that are readable after photocopying. The contractor shall deliver an electronic copy (CD ROM) of full study text in Microsoft Word TM (version 97) or PDF file (Adobe version 4.0).

Meeting - Contractor shall meet with the Commission Contract Manager to present the findings, conclusions, and recommendations. Both the final meeting and the Final Report must occur on or before the ending term of this Agreement.

- 1) **Abstracts** Contractor shall provide a brief (200 words or less) factual abstract of the most significant information contained in the report.
- 2) **Summary** The summary shall include a statement of the problem, methods or techniques used to solve the problem, conclusions and any additional follow-up or ongoing recommendations. The summary shall be prepared in language and structure easily understood by members of the public who may have limited technical background.
- 3) **Format--**Final reports and summaries shall be prepared in the following manner:
 - Camera-ready originals, in black ink, which include originals of oversize material, and two copies.
 - \Box Illustrations and graphs sized to 8 1/2 x 11 page.
 - Contractor's name shall only appear on the cover and title page as follows:

California Energy Commission Project Title Contract Number By (Contractor)

The selected Contractor(s) shall provide technical support services subject to the supervision and direction of the Commission Contract Manager for this task area. The scope of work will be identified and defined by the Contract Manager and all work shall be performed under an approved work authorization. The following is the budget for the proposed tasks:

Budget Allocation				
FY 2004-2005 FY 2005-2006			<u> </u>	
Task	State	Federal	State	Federal
Contract Management				

Gra	nd Total			\$300,000
Sub-	·Total	\$100,000	\$100,000	\$100,000
	Projects in Selected Industry Sectors			\$65,000
	Greenhouse Gas Emission Reduction			
5.	Conduct Feasibility Studies on			
	Emissions Reduction Actions		\$40,000	
4.	Complete Report on Greenhouse Gas			
	(Code 2X, 4X, 6X, 8X, 9X)		\$20,000	\$10,000
	Emissions Reduction Market Assessment			
3B.	Complete Report on Greenhouse Gas			
	(Code 1X, 3X, 5X, 7X)	\$30,000		
	Emissions Reduction Market Assessment			
3A.	Complete Report on Greenhouse Gas			
	9X)		\$40,000	\$25,000
	Emissions Data (Code 2X, 4X, 6X, 8X,			
2B.	Complete Report on Greenhouse Gas			
	Emissions Data (Code 1X, 3X, 5X, 7X)	\$70,000		
2A.	Complete Report on Greenhouse Gas			

EXHIBIT B

Budget Detail and Payment Provision

1. **INVOICING PROCEDURES:**

- A. For services satisfactorily rendered, and upon receipt and approval of invoices, the Energy Commission agrees to compensate Contractor for actual allowable expenditures incurred in accordance with the rates specified in this Exhibit B. The rates in Exhibit B are rate caps, or the maximum amount allowed to be billed. Contractor can only bill for actual expenses incurred for hours worked at the Contractor's actual direct labor, fringe, and indirect rates, not to exceed the rates specified in Exhibit B.
- B. Invoices shall be submitted in duplicate not more frequently than monthly. The following certification shall be included on each invoice and signed by an authorized official of the Contractor:

I certify that this invoice is correct and proper for payment, and reimbursement for these costs has not and will not be received from any other sources, including but not limited to a Government Entity contract, subcontract or other procurement method.

C. The Energy Commission will accept computer generated or electronically transmitted invoices provided Contractor sends a hard copy the same day to the Energy Commission, the address is noted below and in Agreement Contact List.

California Energy Commission Accounting Office, MS-2 1516 9th Street Sacramento, California 95814

- D. A request for payment shall consist of, but is not limited to, the following.
 - 1) Agreement number, date prepared, and billing period.
 - 2) Contractor's actual hourly labor rates by individual.
 - 3) Operating expenses, e.g., equipment, travel, and miscellaneous, as well as receipts for those expenses.
 - 4) Copy of subcontractor invoices. Identify on invoice summary page if subcontractor is a California Certified Small Business or a Certified Disabled Veteran Business Enterprise and identify the total for current billing period.
 - 5) Fees (fringe, direct and indirect overheads, general and administrative, profit, etc.)
 - 6) Match fund expenditures, if applicable.
 - 7) Invoices shall identify charges by tasks, personnel, labor rates and hours, and expenses authorized by this Agreement or Work Authorizations, if applicable.
 - 8) Work Authorization number, if applicable
- E. As detailed in Exhibit A, Scope of Work:
 - 1) A report that documents the progress of the work during the billing period, if applicable.

- 2) Any other deliverables due during the billing period.
- 2. <u>BUDGET CONTINGENCY CLAUSE</u>: It is mutually agreed that if the Budget Act of the current year and/or any subsequent years covered under this Agreement does not appropriate sufficient funds for the work identified in Exhibit A, this Agreement shall be of no further force and effect. In this event, the State shall have no liability to pay any funds whatsoever to Contractor or to furnish any other considerations under this Agreement and Contractor shall not be obligated to perform any provisions of this Agreement.

If funding for any fiscal year is reduced or deleted by the Budget Act for purposes of this program, the State shall have the option to either: cancel this Agreement with no liability occurring to the State, or offer an Agreement Amendment to Contractor to reflect the reduced amount.

- 3. <u>TRAVEL AND PER DIEM RATES</u>: Contractor shall be reimbursed for travel and per diem expenses using the same rates provided to non-represented state employees. Contractor must pay for travel in excess of these rates. Contractor may obtain current rates from the Energy Commission's Web Site at www.energy.ca.gov/contracts/index.html.
- 4. **RETENTION**: The Energy Commission shall retain from each invoice ten per cent (10%) of that invoice, excluding equipment invoices. The retained amount shall be held and released only upon approval that the work has been satisfactorily completed and Final Report (if required) has been received and approved. Contractor must submit a separate invoice for the retained amount.

Retention may be released upon completion of tasks that are considered separate and distinct, i.e., the task is a stand-alone piece of work and could be done without the other tasks. The Budget will identify the tasks for which retention may be released prior to the end of the Agreement. Tasks for administration or management of the Agreement and/or subcontractors are not considered separate and distinct tasks.

5. **PAYMENT TERMS:**

Check all that apply:

\boxtimes	Itemized Monthly
	Quarterly
	One-Time Payment
	Itemized
	Flat Rate
	In Arrears
	Advance Payment to Public Prime Contractor Not to Exceed \$ or % of the
	Agreement Amount
	Advance Payment to Private Prime Contractor for Public Subcontractor,
	(PRC section 25620.3(d)) Not to Exceed \$ or% of the Subcontract Amount
	Reimbursement/Revenue
	Other (Explain)

6. **CONDITIONS**:

A. No payment shall be made in advance of services rendered.

- B. Payments shall be made to Contractor for undisputed invoices. An undisputed invoice is an invoice submitted by the Contractor for services rendered and for which additional evidence is not required to determine its validity. The invoice will be disputed if all deliverables due for the billing period have not been received and approved, if the invoice is inaccurate, or if it does not comply with the terms of this Agreement. If the invoice is disputed, Contractor will be notified via a Dispute Notification Form within 15 working days of receipt of the invoice.
- C. Payment will be made in accordance with, and within the time specified, in Government Code Chapter 4.5, commencing with Section 927.
- D. Final invoice must be received by the Energy Commission no later than 30 calendar days after the Agreement termination date.
- E. The State will pay for State or local sales or use taxes on the services rendered or equipment, parts or software supplied to the Energy Commission pursuant to this Agreement. The State of California is exempt from Federal excise taxes, and no payment will be made for any taxes levied on employee's wages.
- F. Reimbursement for costs identified in Contractor invoices has not and will not be received from any other sources, including but not limited to a Government Entity contract or subcontract or other procurement method.

7. **BUDGET DETAIL**

EXHIBIT C GENERAL TERMS AND CONDITIONS

PLEASE NOTE: This page will not be included with the final Agreement. The General Terms and Conditions will be included in the Agreement by reference to Internet site: www.dgs.ca.gov/contracts choose. The exact terms to be used will be those appearing on the website the date the Agreement is signed by Contractor.

EXHIBIT D Special Terms and Conditions

1. **CONTRACT MANAGEMENT**:

- A. Contractor may change Project Manager but the Energy Commission reserves the right to approve any substitution of the Project Manager.
- B. The Energy Commission may change the Contract Manager by notice given Contractor at any time signed by the Contract Officer.
- C. Commission staff will be permitted to work side by side with Contractor's staff to the extent and under conditions that may be directed by the Energy Commission Contract Manager. In this connection, Commission staff will be given access to all data, working papers, etc., which Contractor may seek to utilize.
- D. Contractor will not be permitted to utilize Energy Commission personnel for the performance of services, which are the responsibility of Contractor unless the Contract Manager previously agrees to such utilization in writing and an appropriate adjustment in price is made. No charge will be made to Contractor for the services of Energy Commission employees while performing, coordinating or monitoring functions.

2. **STANDARD OF PERFORMANCE**:

Contractor shall be responsible in the performance of Contractor's/subcontractor's work under this Agreement for exercising the degree of skill and care required by customarily accepted good professional practices and procedures. Any costs for failure to meet these standards, or otherwise defective services, which require reperformance, as directed by Contract Manager or its designee, shall be borne in total by the Contractor/subcontractor and not the Energy Commission. In the event the Contractor/subcontractor fails to perform in accordance with the above standard the following will apply. Nothing contained in this section is intended to limit any of the rights or remedies which the Energy Commission may have under law.

- A. Contractor/subcontractor will reperform, at its own expense, any task, which was not performed to the reasonable satisfaction of the Contract Manager. Any work reperformed pursuant to this paragraph shall be completed within the time limitations originally set forth for the specific task involved. Contractor/subcontractor shall work any overtime required to meet the deadline for the task at no additional cost to the Energy Commission.
- B. The Energy Commission shall provide a new schedule for the reperformance of any task pursuant to this paragraph in the event that reperformance of a task within the original time limitations is not feasible.
- C. If the Energy Commission directs the Contractor not to reperform a task; the Contract Manager and Contractor shall negotiate a reasonable settlement for satisfactory services rendered. No previous payment shall be considered a waiver of the Energy Commission's right to reimbursement.
- 3. <u>SUBCONTRACTS:</u> Contractor shall enter into subcontracts with the following firms and/or individuals and shall manage the performance of the subcontractors.

OR

No Subcontractors are named for this Agreement. If subcontractors are needed to perform any portion of this Agreement, the following criteria must be met and Contractor shall manage the performance of the subcontractors.

AND

- A. Nothing contained in this Agreement or otherwise, shall create any contractual relation between the State and any subcontractors, and no subcontract shall relieve the Contractor of his responsibilities and obligations hereunder. The Contractor agrees to be as fully responsible to the State for the acts and omissions of its subcontractors and/or persons either directly or indirectly employed by any of them as it is for the acts and omissions of persons directly employed by the Contractor. The Contractor's obligation to pay its subcontractors is an independent obligation from the State's obligation to make payments to the Contractor. As a result, the State shall have no obligation to pay or to enforce the payment of any monies to any subcontractor.
- B. Contractor shall be responsible for establishing and maintaining contractual agreements with and the reimbursement of each of, the subcontractors for work performed in accordance with the terms of this Agreement. Contractor shall be responsible for scheduling and assigning subcontractors to specific tasks in the manner described in this Agreement; coordinating subcontractor accessibility to Energy Commission staff, and submitting completed products to the Contract Manager.
- C. All subcontracts shall contain the following: 1) the audit rights and non-discrimination provision stated in the General Terms and Conditions (Exhibit C); 2) further assignments shall not be made to any third or subsequent tier subcontractor without additional written consent of the Contract Manager; and the confidentiality provisions in the Reports paragraph of this Agreement.
- D. Additions, Removal or Substitutions of Subcontractors

The Energy Commission reserves the right to replace a subcontractor, request additional subcontractors, and approve additional subcontractors requested by the Contractor. Such changes shall be subject to the following conditions:

1) If the Energy Commission or Contractor requires the replacement or addition of subcontractor(s), the subcontractor(s) shall be selected using 1) A competitive bid process conducted in conformance with the State's and the Energy Commission's procedures for competitive bids. For example, awards shall be made to the lowest bidder meeting the requirements of the bid document and obtaining a minimum of three bids. Contractor's competitive bid process shall be approved by the Contract Manager and Contract Officer prior to release of the bid document. 2). The Energy Commission may direct Contractor to sole source a subcontract with a specific firm, once the Contract Manager has obtained sole source approval via the Energy Commission's internal procedures. The Contract Manager shall provide

justification for the sole source subcontract to the Contracts Officer using the "Subcontractor Add" memo described below.

- 2) The Contract Manager shall complete and submit to the Contract Officer a "Subcontractor Add" memo. This memo identifies the new subcontractor and what bidding method was used to obtain subcontractors (competitive or sole source).
- 3) Contractor shall submit any proposed subcontracts not originally identified in Contractor's proposal, or any substitution of subcontracts to the Energy Commission for its approval prior to Contractor entering into it. Upon the termination of any subcontract, the Contract Manager shall be notified immediately.

E. Disabled Veteran Business Enterprise (DVBE) Changes

The Contractor shall use the DVBE companies identified in its proposal or in any certifications identifying DVBE to be used in this Agreement. Contractor's failure to adhere to the DVBE participation may be cause for termination. In the event a replacement of a DVBE is necessary, the Contractor shall request written approval, in advance, from the Contract Manager and the Contract Officer. The procedure for replacing any DVBE is:

- 1) Contractor shall inform Contract Manager and Contract Officer in writing of the reason for the DVBE replacement.
- 2) Contractor shall attempt to replace the DVBE with a new DVBE providing the same services or identify other services in the Agreement a new DVBE could provide. Contractor shall complete revised DVBE certification forms (provided by the Contract Officer) identifying the new DVBE. If replacement is not a DVBE, Contractor shall complete steps in compliance with good faith efforts and submit appropriate DVBE documentation to the Contract Officer

4. **PERFORMANCE EVALUATION**:

Consistent with Public Contract Code Sections 10367 through 10371, the Energy Commission shall, upon completion of this Agreement, prepare a performance evaluation of the Contractor. Upon filing an unsatisfactory evaluation with the Department of General Services, Office of Legal Services (DGS) the Energy Commission shall notify and send a copy of the evaluation to the Contractor within 15 days. The Contractor shall have 30 days to prepare and send statements to the Energy Commission and the DGS defending his or her performance. The Contractor's statement shall be filed with the evaluation in the Energy Commission's Contract file and with DGS for a period of 36 months and shall not be a public record.

5. **REPORTS**:

- A. **Progress and Final Reports**: Contractor shall prepare progress reports summarizing all activities conducted by Contractor to date on a schedule as provided in Exhibit A. At the conclusion of this Agreement, Contractor shall prepare a comprehensive Final Report, on a schedule as provided in Exhibit A.
- B. **Title:** Contractor's name shall only appear on the cover and title page of reports as follows:

California Energy Commission Project Title Contractor Number By (Contractor)

- C. **Ownership**: Each report shall become the property of the Energy Commission.
- D. **Non-disclosure**: Contractor will not disclose data or disseminate the contents of the final or any progress report without written permission of the Contract Manager, except as provided in F, below. Permission to disclose information on one occasion or at public hearings held by the Energy Commission relating to the same shall not authorize Contractor to further disclose and disseminate the information on any other occasion. Contractor will not comment publicly to the press or any other media regarding its report, or Commission's actions on the same, except to Commission staff, Contractor's own personnel involved in the performance of this Contract, or at a public hearing, or in response to questions from a legislative committee. Notwithstanding the foregoing, in the event any public statement is made by the Energy Commission or any other party, based on information received from the Energy Commission as to the role of Contractor or the content of any preliminary or final report, Contractor may, if it believes the statement to be incorrect, state publicly what it believes is correct.
- E. **Confidentiality:** No record which has been designated as confidential, or is the subject of a pending application of confidentiality, shall be disclosed by the Contractor, Contractor's employees or any tier of subcontractors, except as provided in 20 California Code of Regulations, Sections 2506 and 2507, unless disclosure is ordered by a court of competent jurisdiction (20 California Code of Regulations, Sections 2501, et seq.). At the election of the Contract Manager, Contractor, Contractor's employees and any subcontractor shall execute a "Confidentiality Agreement," supplied by the Contract Manager or Contract Officer. Each subcontract shall contain provisions similar to the foregoing related to the confidentiality and nondisclosure of data.
- F. **Disclosure**: Ninety days after any document submitted by the contractor is deemed by the Contract Manager to be a part of the public records of the State, Contractor may, if it wishes to do so at its own expense, publish or utilize a report or written document but shall include the following legend:

"LEGAL NOTICE"

"This report was prepared as a result of work sponsored by the California Energy Commission. It does not necessarily represent the views of the Energy Commission, its employees, or the State of California. The Energy Commission, the State of California, its employees, contractors, and subcontractors make no warranty, express or implied, and assume no legal liability for the information in this report; nor does any party represent that the use of this information will not infringe upon privately owned rights."

6. **PURCHASE OF EQUIPMENT**

A. Equipment identified in this Agreement is approved for purchase.

- B. Equipment not identified in this Agreement shall be subject to prior written approval from the Contract Manager.
- C. All equipment purchased with Commission funds shall be made subject to the following terms and conditions:
 - 1) The Contract Officer will complete a Uniform Commercial Code (UCC.1) Financing Statement and submit it to the Contractor for signature. The Contract Officer will file the signed UCC.1 with the Secretary of State's Office. Invoices for equipment purchases associated with a UCC.1 will not be processed until the UCC.1 has been filed with the Secretary of State's Office.
 - 2) Title to all non-expendable equipment purchased in part or in whole with Commission funds shall remain with the Energy Commission.
 - 3) Contractor shall assume all risk for maintenance, repair, destruction and damage to equipment while in the possession or subject to the control of Contractor. Contractor is not expected to repair or replace equipment that is intended to undergo significant modification or testing to the point of damage/destruction as part of the work described in Exhibit A, Scope of Work.
- D. Upon termination or completion of this Agreement, Commission may:
 - 1) if requested by the Contractor, authorize the continued use of such equipment to further Public Interest Energy Research efforts,
 - 2) by mutual agreement with the Contractor, allow the Contractor to purchase such equipment for an amount not to exceed the residual value of the equipment as of the date of termination or completion of this Agreement, or
 - 3) request that such equipment be delivered to the Energy Commission with any costs incurred for such return to be borne by the Energy Commission.

7. **CONTRACT DATA, OWNERSHIP RIGHTS**:

- A. "Data" as used in this Agreement means recorded information, regardless of form or characteristic, of a scientific or technical nature. It may, for example, document research or experimental, developmental or engineering work, or be usable or be used to define a design or process, or to support a premise or conclusion asserted in any deliverable document required by this Agreement. The data may be graphic or pictorial delineations in media, such as drawings or photographs, data or information, etc. It may be in machine form, such as punched cards, magnetic tape or computer printouts, or may be retained in computer memory.
- B. "Deliverable data" is that data which, under the terms of this Agreement, is required to be delivered to the Energy Commission and shall belong to the Energy Commission.
- C. "Proprietary data" is such data as the Contractor has identified in a satisfactory manner as being under Contractor's control prior to commencement of performance of this Agreement, and which Contractor has reasonably demonstrated as being of a proprietary nature either by reason of copyright, patent or trade secret doctrines in full force and

effect at the time when performance of this Contract is commenced. The title to "proprietary data" shall remain with the Contractor throughout the term of this Agreement and thereafter. The extent of the Energy Commission access to, and the testimony available regarding, the proprietary data shall be limited to that reasonably necessary to demonstrate, in a scientific manner to the satisfaction of scientific persons, the validity of any premise, postulate or conclusion referred to or expressed in any deliverable for this Agreement.

- D. "Generated data" is that data, which a Contractor has collected, collated, recorded, deduced, read out or postulated for utilization in the performance of this Contract. Any electronic data processing program, model or software system developed or substantially modified by the Contractor in the performance of this Contract at the Energy Commission's expense, together with complete documentation thereof, shall be treated in the same manner as "generated data." "Generated data" shall be the property of the Energy Commission, unless and only to the extent that it is specifically provided otherwise in this Agreement.
- E. As to "generated data" which is reserved to Contractor by the express terms hereof, and as to any pre-existing or "proprietary data" which has been utilized to support any premise, postulate or conclusion referred to or expressed in any deliverable hereunder, Contractor shall preserve the same in a form which may be introduced as evidence in a court of law at Contractor's own expense for a period of not less than three years after receipt by the Energy Commission of the Final Report herein.
- F. Before the expiration of the three years, and before changing the form of or destroying any data, Contractor shall notify the Energy Commission of any contemplated action and the Energy Commission may, within thirty (30) days after notification, determine whether it desires the data to be preserved. If the Energy Commission so elects, the expense of further preserving data shall be paid for by the Energy Commission. Contractor agrees that the Energy Commission may at its own expense, have reasonable access to data throughout the time during which data is preserved. Contractor agrees to use its best efforts to furnish competent witnesses or to identify competent witnesses to testify in any court of law regarding data.

8. RIGHTS OF PARTIES IN COPYRIGHTS, PHYSICAL WORKS OF ART AND FINE ART:

The Contractor; by signing this Contract, expressly grants to the Energy Commission for all copyrightable material, work of art and original work of authorship first produced, composed or authored in the performance of this Contract a royalty-free, paid-up, non-exclusive, irrevocable, nontransferable, worldwide license to produce, translate, publish, use, dispose of, reproduce, prepare derivative works based on, distribute copies of, publicly perform, or publicly display a work of art or fine art, and to authorize others to produce, translate, publish, use, dispose of, reproduce, prepare derivative works based on, distribute copies of, publicly perform, or publicly display a work of art or fine art.

Contractor, by signing this Contract, expressly conveys to the Energy Commission all ownership of the physical works of art and fine art produced under this Contract. Contractor agrees it does not reserve any rights to the physical works of art and fine art produced under this Contract.

Contractor shall obtain these same rights for the Energy Commission from all subcontractors and others who produce copyrightable material, works of art, or works of fine art under this Contract. Contractor shall incorporate these paragraphs, modified appropriately, into its agreements with subcontractors. No subcontract shall be entered into without these rights being assured to the Energy Commission from the subcontractor.

- 9. **PUBLIC HEARINGS**: If public hearings on the scope of work are held during the period of the Contract, Contractor will make available to testify the personnel assigned to this Agreement. The Energy Commission will reimburse Contractor for compensation and travel of the personnel at the Contract rates for the testimony which the Energy Commission requests.
- 10. <u>**DISPUTES**</u>: In the event of a Contract dispute or grievance between Contractor and the Energy Commission, both parties shall follow the following two-step procedure. Contractor shall continue with the responsibilities under this contract during any dispute.

A. Commission Dispute Resolution

The Contractor shall first discuss the problem informally with the Contract Manager. If the problem cannot be resolved at this stage, the Contractor must direct the grievance together with any evidence, in writing, to the Contracts Officer. The grievance must state the issues in the dispute, the legal authority or other basis for the Contractor's position and the remedy sought. The Contracts Officer and the Program Office Manager must make a determination on the problem within ten (10) working days after receipt of the written communication from the Contractor. The Contracts Officer shall respond in writing to the Contractor, indicating a decision and explanation for the decision. Should the Contractor disagree with the Contracts Officer decision, the Contractor may appeal to the second level.

The Contractor must prepare a letter indicating why the Contracts Officer's decision is unacceptable, attaching to it the Contractor's original statement of the dispute with supporting documents, along with a copy of the Contracts Officer's response. This letter shall be sent to the Energy Commission's Executive Director within ten (10) working days from receipt of the Contracts Officer's decision. The Executive Director or designee shall meet with the Contractor to review the issues raised. A written decision signed by the Executive Director or designee shall be returned to the Contractor within twenty (20) working days of receipt of the Contractor's letter. The Executive Director may inform the Energy Commission of the decision at an Energy Commission business meeting. Should the Contractor disagree with the Executive Director's decision, the Contractor may appeal to the Energy Commission at a regularly scheduled business meeting. Contractor will be provided with the current procedures for placing the appeal on an Energy Commission Business Meeting Agenda.

B. Binding Arbitration

Should the Energy Commission's Dispute Resolution procedure above fail to resolve a contract dispute or grievance to the satisfaction of the Contractor, the Contractor and Commission mutually may elect to have the dispute or grievance resolved through binding arbitration. If one party does not agree, the matter shall not be submitted to arbitration. The arbitration proceeding shall take place in Sacramento County, California, and shall be governed by the commercial arbitration rules of the American Arbitration Association (AAA) in effect on the date the arbitration is initiated. The dispute or

grievance shall be resolved by one (1) arbitrator who is an expert in the particular field of the dispute or grievance. The arbitrator shall be selected in accordance with the aforementioned commercial arbitration rules. If arbitration is mutually decided by the parties, arbitration is in lieu of any court action and the decision rendered by the arbitrator shall be final (not appealable to a court through the civil process). However, judgment may be entered upon the arbitrator's decision and is enforceable in accordance with the applicable law in any court having jurisdiction over this Agreement. The demand for arbitration shall be made no later six (6) months after the date of the contract's termination, despite when the dispute or grievance arose, and despite the applicable statue of limitations for a suit based on the dispute or grievance. If the parties do not mutually agree to arbitration, the parties agree that the sole forum to resolve a dispute is state court.

The cost of arbitration shall be borne by the parties as follows:

- 1) The AAA's administrative fees shall be borne equally by the parties;
- 2) The expense of a stenographer shall be born by the party requesting a stenographic record;
- 3) Witness expenses for either side shall be paid by the party producing the witness;
- 4) Each party shall bear the cost of its own travel expenses;
- All other expenses shall be borne equally by the parties, unless the arbitrator apportions or assesses the expenses otherwise as part of his or her award.

At the option of the parties, any or all of these arbitration costs may be deducted from any balance of Contract funds. Both parties must agree, in writing, to utilize contract funds to pay for arbitration costs.

10. **TERMINATION:**

The parties agree that because the Energy Commission is a state entity and contracts on behalf of all Californian rate payers, it is necessary for the Energy Commission to be able to terminate, at once, upon the default of Contractors and to proceed with the work required under the Agreement in any manner the Energy Commission deems proper. Contractor specifically acknowledges that the unilateral termination of the Agreement by the Energy Commission under the terms set forth below is an essential term of the Agreement, without which the Energy Commission would not enter into the Agreement. Contractor further agrees that upon any of the events triggering the unilateral termination the Agreement by the Energy Commission, the Energy Commission has the sole right to terminate the Agreement, and it would constitute bad faith of the Contractor to interfere with the immediate termination of the Agreement by the Energy Commission.

This Agreement may be terminated for any reason set forth below.

A. With Cause

In the event of any breach by the Contractor of the conditions set forth in this Agreement, the Energy Commission may, without prejudice to any of its legal remedies, terminate this Agreement for cause upon five (5) days written notice to the Contractor. In such event, Commission shall pay Contractor only the reasonable value of the services theretofore rendered by Contractor, as may be agreed upon by the parties or determined by a court of law, but not in excess of the contract maximum payable. "Cause" includes without limitation:

- 1) Failure to perform or breach of any of the terms or covenants at the time and in the manner provided in this Agreement; or
- 2) Contractor is not able to pay its debts as they become due and/or Contractor is in default of an obligation that impacts his ability to perform under this Agreement; or
- 3) It is determined after notice and hearing by the Energy Commission or the Executive Director that gratuities were offered or given by the Contractor or any agent or representative of the Contractor, to any officer or employee of the Energy Commission, with a view toward securing an Agreement or securing favorable treatment with respect to awarding or amending or making a determination with respect to performance of the Agreement; or
- 4) Significant change in Commission policy such that the work or product being funded would not be supported by the Energy Commission; or
- 5) Reorganization to a business entity unsatisfactory to the Energy Commission; or
- 6) The retention or hiring of subcontractors, or the replacement or addition of personnel that fail to perform to the standards and requirements of this Agreement.

B. Without Cause

The Energy Commission may, at its option, terminate this Agreement without cause in whole or in part, upon giving thirty (30) days advance notice in writing to the Contractor. In such event, the Contractor agrees to use all reasonable efforts to mitigate the Contractor's expenses and obligations hereunder. Also, in such event, the Energy Commission shall pay the Contractor for all satisfactory services rendered and expenses incurred within 30 days after notice of termination which could not by reasonable efforts of the Contractor have been avoided, but not in excess of the maximum payable under this Agreement.

11. **WAIVER:**

No waiver of any breach of this Contract shall be held to be a waiver of any other or subsequent breach. All remedies afforded in this Contract shall be taken and construed as cumulative, that is, in addition to every other remedy provided therein or by law. The failure of the Energy Commission to enforce at any time any of the provisions of this Contract, or to require at any time performance by Contractor of any of the provisions, shall in no way be construed to be a waiver of those provisions, nor in any way affect the validity of this Contract or any part of it or the right of the Energy Commission to thereafter enforce each and every such provision.

12. **CAPTIONS**:

The clause headings appearing in this Agreement have been inserted for the purpose of convenience and ready reference and do not define, limit, or extend the scope or intent of the clauses.

13. **PRIOR DEALINGS, CUSTOM OR TRADE USAGE:**

In no event shall any prior course of dealing, custom or trade usage modify, alter, or supplement any of these terms.

14. **NOTICE**:

Notice to either party may be given using the following delivery methods, certified mail, Federal Express, United Parcel Service, or personal delivery, providing evidence of receipt, to the respective parties identified on page one of this Agreement.

Delivery by fax or e-mail is not considered notice for the purpose of this Agreement. Notice shall be effective when received, unless a legal holiday for the State commences on the date of the attempted delivery. In which case, the effective date shall be postponed 24 hours, or whenever the next business day occurs.

15. **STOP WORK:**

The Contract Officer may, at any time, by written notice to Contractor, require Contractor to stop all or any part of the work tasks in this Agreement. Stop Work Orders may be issued for reasons such as a project exceeding budget, standard of performance, out of scope work, delay in project schedule, misrepresentations and the like.

- A. Compliance Upon receipt of such stop work order, Contractor shall immediately take all necessary steps to comply therewith and to minimize the incurrence of costs allocable to work stopped.
- B. Equitable Adjustment An equitable adjustment shall be made by Commission based upon a written request by Contractor for an equitable adjustment. Such adjustment request must be made by Contractor within thirty (30) days from the date of receipt of the stop work notice.
- C. Revoking a Stop Work Order Contractor shall resume the stopped work only upon receipt of written instructions from the Energy Commission Contract Officer canceling the stop work order.
- 16. <u>INTERPRETATION OF TERMS</u>: Any inconsistency between the terms of any exhibits shall be resolved in favor of Exhibit A, Scope of Work and Exhibit D, Special Terms and Conditions.
- 17. **CONTRACTOR DUTIES, OBLIGATIONS AND RIGHTS:** The Contractor under the performance of this Agreement has been fully informed of its duties, obligations and rights under Public Contract Code, Section 10381, and any additional Contractor's rights and obligations which should be included.

EXHIBIT E

ADDITIONAL PROVISIONS

1. **CONFIDENTIALITY**:

A. Designation of Confidentiality

The Contractor has not identified any confidential items to be delivered under this Agreement.

OR

The Energy Commission agrees to keep confidential the items listed in Exhibit E, Attachment 1.

AND

The Executive Director makes the determination regarding a designation of confidentiality pursuant to 20 CCR 2505. In the event there is a disagreement regarding the confidential designation, Contractor may appeal the Executive Director's determination to the full Commission.

B. Public and Confidential Deliverables: Identifying and Submitting Confidential Information

All public deliverables including, but not limited to, progress reports, task deliverables and the Final Report shall not contain confidential information unless the confidential information is specifically identified in Exhibit E, Attachment 1 or has been designated as confidential pursuant to 20 CCR 2505. In such event, the Contractor shall prepare the deliverable in two separate volumes, one for public distribution and one to be maintained in the Energy Commission's confidential records located in the Contract's Office. All confidential information submitted by the Contractor shall be marked "Confidential" on each page of the document containing the confidential information and presented in a sealed package to the Energy Commission Contract Officer. (Non-confidential deliverables are submitted to the Contract Manager.) All confidential information will be contained in the "confidential" volume, no confidential information will be in the "public" volume. Only those items specifically listed in Exhibit E, Attachment 1 or in a subsequent determination of confidentiality pursuant to 20 CCR 2505 qualify as confidential deliverables.

C. Future Confidential Information

The Contractor and the Energy Commission agree that during this Agreement, it is possible that the Contractor may develop additional data or information not originally anticipated as deliverables that the Contractor considers to be protectable as confidential information. In this case, Contractor shall follow the procedures for designation of confidential information in 20 CCR 2505 including: an application for confidentiality in subdivision (a)(1-4); the automatic designation of confidentiality in subdivision (a)(5); or information submitted under a contract in subdivision (c)(2)(B). The Energy Commission Executive Director makes the determination of confidentiality. Such subsequent determinations may be added to this Agreement.

- D. Disclosure of confidential information by the Energy Commission may be made only pursuant to 20 CCR 2506 and 2507. All confidential data, records or deliverables that are legally disclosed by the Contractor or any other entity become public records and are no longer subject to the above confidentiality designation.
- 2. **PROPOSAL INTERPRETATION:** This project shall be conducted in accordance with the terms and conditions of Commission Request for Proposal, number 600-04-607, Greenhouse Gas Emissions Reductions Feasibility Study, Contractor's proposal dated ______ and this Agreement. The Contractor's proposal is not attached, but is expressly incorporated by reference into this Agreement. In the event of conflict or inconsistency between the terms of this Agreement and the Contractor's proposal, this Agreement shall be considered controlling.
- 3. WORK AUTHORIZATION PROCESS: The Energy Commission Contract Manager shall prepare a Work Authorization.(WA) directing the work the Contractor provides. All WA shall be in writing, numbered sequentially and approved by the Contractor's Project Manager and Commission's Contract Manager before beginning work. The Energy Commission Contract Manager shall file all signed WA with the Energy Commission Contracts Office. Each WA shall detail the following:
 - 1. Detailed scope of work and what task the WA falls within related to this Agreement, objective or goals, the technology area and identification of the Contract/subcontractor team.
 - 2. All significant materials to be developed or services delivered. Identification of any materials to be furnished by the Energy Commission to the Contractor. The due dates for materials or services performed under the WA. The time period for entire WA. Estimated budget including person hours, hourly rates, travel expenses, and total cost of the WA.
 - A. The Energy Commission reserves the right to require the Contractor to stop or suspend work on any WA. The Energy Commission Contract Manager shall provide in writing to the Contractor's Project Manager notice of the date work is halted or suspended. Costs incurred to that date shall be reimbursed in accordance with the termination clause.
 - B. The actual costs of a completed WA shall not exceed the authorized amount, except under the following condition:
 - If, in the performance of the work, the Contractor determines that the actual costs will exceed the estimated costs, Contractor shall immediately notify the Energy Commission Contract Manager. Upon such notification, the Energy Commission Contract Manager may:
 - 1) Alter the scope of the WA to accomplish the work within the estimated costs; or
 - 2) Augment the dollar amount of the WA via an amendment; or
 - 3) Authorize the Contractor to complete the work for the actual costs; or
 - 4) Terminate the WA.
 - C. Each WA shall be incorporated into this Agreement. However, it is understood and agreed by both parties that all of the terms and conditions of this Agreement shall remain in force with the inclusion of any such WA. A WA shall in no way constitute an independent contract, other than as provided pursuant to this Agreement, nor in any way amends or supersedes any of the other provisions of this Agreement.

4. **CONFLICT OF INTEREST:**

- A. Contractor agrees to continuously review new and upcoming projects in which members of the Contractor team may be involved for potential conflicts of interest. Contractor shall report its findings in its progress report.
- B. Contractor shall submit a completed Fair Political Practices Commission Form 700, "Statement of Economic Interests" for each consultant as directed by the Energy Commission's Contract Manager in consultation with the Energy Commission's Chief Counsel's Office to file a statement.
- C. No person, firm, or subsidiary thereof who has been awarded a consulting services contract may submit a bid for, nor be awarded a contract for, the provision of services, procurement of goods or supplies, or any other related action which is required, suggested, or otherwise deemed appropriate in the end product of the consulting services contract. This does not apply to any person, firm, or subsidiary thereof who is awarded a subcontract of a consulting services contract which amounts to no more than 10 percent of the total monetary value of the consulting services contract.
- D. State Administrative Manual--Information Technology, Section 5202:
 - 1) Exclusion for Conflict of Interest:

No consultant shall be paid out of state funds for developing recommendations on the acquisition of Electronic Data Processing (EDP) products or services or assisting in the preparation of a feasibility study, if that consultant is to be a source of such acquisition or would otherwise directly and/or materially benefit from the state adoption of such recommendations or the course of action recommended in the feasibility study. Further, no consultant shall be paid out of state funds for developing recommendations on the disposal of state surplus EDP products if that consultant would directly and/or materially benefit from state adoption of such recommendations.

2) Follow-on Contracts

No person, firm, or subsidiary thereof who has been awarded a consulting services contract, or a contract which includes a consulting component, may be awarded a contract for the provision of services, delivery of goods or supplies, or any other related action which is required, suggested, or otherwise deemed appropriate as an end product of the consulting services contract. Therefore, any consultant that contracts with a state agency to develop a feasibility study or provide formal recommendations for the acquisition of EDP products or services is precluded from contracting for any work recommended in the feasibility study or the formal recommendation.

EXHIBIT E ATTACHMENT 1

PARAGRAPHS APPLY TO FEDERALLY FUNDED AGREEMENTS ONLY

1. INTELLECTUAL PROPERTY

Refer to Exhibit E, "APPENDIX B, Intellectual Property Provisions – Assistance"

2. ANY SPECIAL CONDITIONS

Grants Office will advise if required

3. FEDERAL FUNDING LANGUAGE

It is understood and agreed upon by the parties to this Agreement that partial funding for this Agreement is dependent upon a federal agreement which is scheduled to terminate June 30, 2005, and the following provisions:

- A. This Agreement is subject to any additional restrictions, limitations or conditions enacted by Congress or any statute enacted by Congress that may affect the provisions, terms or funding of this Agreement.
- B. It is mutually agreed if Congress does not appropriate sufficient funds for the program, that this Agreement shall be amended to reflect any reduction in funds.
- C. The Energy Commission has the option to terminate this Agreement at any time upon thirty-(30) days written notice to Contractor. Further details are in accordance with the Paragraph entitled "Termination, Energy Commission's Option."

4. PVEA SEP FUNDING LANGUAGE

It is understood and agreed upon by the parties to this Agreement that partial funding for this Agreement is dependent upon a federal oil overcharge fund agreement that is scheduled to terminate June 30, 2005, and the following provisions apply:

- A. Funding for this Agreement is subject to the approval of the United States Department of Energy and to any additional restrictions, limitations, or conditions imposed by the United States Department of Energy, federal law, federal court judgments, and/or federal agency orders which may affect the provisions or terms of this Agreement.
- B. The Energy Commission has the option to void the Agreement under the 30-day cancellation clause or to amend the Agreement to reflect any reduction of funds.
- C. The Energy Commission will apply for an extension in April of each fiscal year, to begin July 1st of the next fiscal year.

5. PVEA STRIPPER WELL PLAN LANGUAGE

It is understood and agreed upon by the parties to this agreement that partial funding for this Agreement is from a federal oil overcharge fund and the following provisions apply:

- A. Funding for this Agreement is subject to the approval of the United States Department of Energy and to any additional restrictions, limitations, or conditions imposed by the United States Department of Energy, federal law, federal court judgments, and/or federal agency orders which may affect the provisions or terms of this Agreement.
- B. The Energy Commission has the options to void the Agreement under the 30-day cancellation clause or to amend the Agreement to reflect any reduction of funds.

6. <u>GRANTS REQUIREMENTS</u>

The Office of Management and Budget (OMB) Circulars and /or federal regulations below are incorporated as part of this agreement. These terms and Conditions and any Special Conditions take precedence over the circulars and/or regulations checked below. OMB Circulars may be accessed on the OMB web site at www.whitehouse.gov/omb/circulars/index.html or by calling the Office of Administration, Publications Office, at (202) 395-7332.

Common Rule for Uniform Administrative Requirements for Grants and Cooperative Agreements to State and Local Governments
OMB Circular A-110: Uniform Administrative Requirements for Grants and Agreements with Institutions of Higher Education, Hospitals, and Other Non-Profit Organizations (also applicable to private entities)
Title 10 Code of Regulations (CFR) Part 600: DOE Financial Assistance Regulations (www.pr.doe.gov/f600toc.html)
OMB Circular A-87: Cost Principles for State, Local and Tribal Governments
OMB Circular A-21: Cost Principles Applicable to Grants, Contracts, and Other Agreements with Institutions of Higher Education (public and private colleges and universities)
OMB Circular A-122: Cost Principles Applicable to Grants, Contracts, and Other Agreements with Non-Profit Organizations (non-profit organizations and individuals, except for those specifically exempted)
OMB Circular A-133: Audits of States, Local Governments, and Non-Profit Organizations
Title 48 CFR, Ch. 1, Subpart 31.2: Contracts with Commercial Organizations (Supplemented by 48 CFR, Ch. 9, Subpart 931.2 for Department of Energy grants) (commercial firms and certain non-profit organizations) (www.access.gpo.gov/nara/cfr/cfr-table-search.html)
Other:

	None
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7. PATENTS, DATA, AND COPYRIGHTS

10 CFR 600.27, 48 CFR, and Attachment A apply. 10 CFR 600.27 is available via the Internet at www.pr.doe.gov/fahome.

8. DISCLAIMER OF FEDERAL ENDORSEMENT

Neither contractor nor any subcontractor shall claim Federal endorsement. Any U.S. Department of Energy (DOE.) support for this invention, any other- product, supply, report, etc., resulting from grant NUMBER, therefore, shall not be construed to imply a Federal endorsement of the aforesaid item, either as it exists now, or in any later modified form. The contractor agrees also not to hold the DOE liable for any detrimental consequences which might ensue from any item resulting from grant NUMBER that could create a hazard to people or to property.

9. RIGHTS OF PARTIES

Patent rights, rights in technical data, copyrights, and rights to invention shall follow the federal requirements. The Energy Commission claims no additional ownership in such rights. However:

- A. The Energy Commission shall be granted a no-cost, nonexclusive, nontransfereable, irrevocable license to use or have practiced for or on behalf of the State of California the subject invention(s) for governmental purposes. Recipient must obtain agreements to effectuate this clause with all persons or entities obtaining ownership interest in the patented subject inventions,
- B. The Energy Commission shall be granted the no-cost use of the technical data first produced or specifically used in the performance of this grant,
- C. The Energy Commission shall be granted a royalty-free nonexclusive, irrevocable, nontransferable license to produce, translate, publish, use and dispose of, and to authorize others to produce, translate, publish, use and dispose of all copyrightable material first produced in the performance of this grant.

10. NOTICE REGARDING UNALLOWABLE COSTS AND LOBBYING ACTIVITIES FOR PROGRAMS WHOSE PURPOSE IS TO PROMOTE SPECIFIC ENERGY TECHNOLOGIES, SOURCES, OR CONCEPTS

The Contractor or Awardee is cautioned to carefully review the allowable cost and other provisions applicable to expenditures under grant NUMBER. If financial assistance funds are spent for purposes or in amounts inconsistent with the allowable cost or any other provisions governing expenditures this grant, the Government may pursue a number of remedies against the Contractor or Awardee, including in appropriate circumstances, recovery of such funds, termination of the award, suspension or debarment of the Contractor or Awardee from future awards, and criminal prosecution for false statements.

Particular care should be taken by the Contractor or Awardee to comply with the provisions prohibiting the expenditure of funds for lobbying and related activities. Financial assistance

awards may be used to describe and promote the understanding of scientific and technical aspects of specific energy technologies, but not to encourage or support political activities such as the collection and dissemination of information related to potential, planned, or pending legislation.

11. <u>LOBBYING RESTRICTION (ENERGY & WATER DEVELOPMENT APPROPRIATIONS ACT, 1999)</u>

The contractor or awardee agrees that none of the funds obligated under this agreement shall be expended, directly or indirectly, to influence congressional action on any legislation or appropriation matters pending before Congress, other than to communicate to Members of Congress as described in 18 U.S.C. 1913. This restriction is in addition to those prescribed elsewhere in statute and regulation.

12. <u>LOBBYING RESTRICTION (DEPARTMENT OF INTERIOR & RELATED AGENCIES APPROPRIATIONS ACT, 1999)</u>

The contractor or awardee agrees that none of the funds obligated on this agreement shall be made available for any activity or the publication or distribution of literature that in any way tends to promote public support or opposition to any legislative proposal on which Congressional action is not complete. This restriction is in addition to those prescribed elsewhere in statute and regulation.

13. AGREEMENT ON BUY AMERICAN ACT REQUIREMENTS

- A. The Contractor agrees to comply with sections 2 though 4 of the Act of March 3, 1933 (41 U.S.C. 10a-lOc, popularly known as the "Buy American Act"). The Contractor should review the provisions of the Act to ensure that expenditures made under this agreement are in accordance with it.
- B. It is the sense of the Congress of the United States that only American-made equipment and products should be purchased with financial assistance provide under this agreement.

14. POLITICAL ACTIVITY LIMITATIONS (HATCH ACT)

- A. Except for an officer or employee of an educational institution or system, as defined in 5 U.S.C. Section 1501 (4) (b), an employee or officer of a state or local governmental agency or subdivision, as defined in 5 U.S.C. Section 1501, which receives United States or federal agency funds as payment under a contract, may not:
 - 1) Use or attempt to use his or her official authority or position to interfere with or affect the result of an election or nomination for office;
 - Cause or attempt to cause a state or local employee or officer to provide or contribute anything of value to any person or organization for political purposes; or
 - 3) Be a candidate for elective office except in a non-partisan election as defined in 5 U.S.C. Section §1503.
- B. Subsection (A) (3) of this section does not apply to :

- 1) The Governor or Lieutenant Governor of a state or person authorized by law to act as Governor;
- 2) A duly elected head of an executive department of a state or municipality who is not classified under a state or municipal merit or civil-service system; or
- 3) An individual holding elective office.

15. SITE VISITS

The California Energy Commission, the DOE, and/or their designees may make visits to the Contractor's project site, suppliers, subcontractors, and/or demonstration sites as frequently as necessary to:

- A. Review project accomplishments and management control systems, and
- B. Provide such technical assistance, as may be required.

"LEGAL NOTICE"

"This document was prepared as a result of work sponsored by the California Energy Commission through a federal grant agreement (grant number) with U.S. Department of Energy. It does not necessarily represent the views of the Federal Government, the Energy Commission, its employees, or the State of California. The Federal Government, the Energy Commission, the State of California, its employees, contractors, and subcontractors make no warranty, express or implied, and assume no legal liability for the information in this document; nor does any party represent that the use of this information will not infringe upon privately owned rights."

16. NON-DISCRIMINATION CLAUSE

If this (Award) Agreement is funded in part through federal financial assistance, Contractor and its subcontractors shall comply with Title VI of the Civil Rights Act of 1964 (42 United States Codes Section 2000d, et seq.) and Title IX of the Education Amendments of 1972 (20 United States Code Section 1681, et seq.) and shall not unlawfully discriminate against any beneficiary under this Agreement because of race, color, national origin, or sex. For purposes of complying with this provision the term "beneficiary" refers to any person or entity in the United States that is intended to benefit directly or indirectly from the performance of this Agreement. Contractor and its subcontractors shall inform beneficiaries of their rights under Title VI and Title IX by posting a copy of the Department of Energy's Nondiscrimination Poster, or its equivalent, in their places of business and by referring questions concerning a beneficiary's rights to the Energy Commission's Equal Employment Opportunity Officer.

17. PURCHASE OF RECYCLED PRODUCTS

Under the Resource Conservation and Recovery Act, section 6002, any State agency or agency of a political subdivision of a State which is using appropriated Federal funds must comply with Section 6002. Section 6002 requires that preference be given in procurement programs to the

purchase of specific products containing recycled materials identified in the guidelines developed by the Environmental Protection Agency (EPA). The list of products can be obtained at www.epa.gov/epaoswer/non-hw/procure/products.htm or by contacting the DOE Golden Field Office. Accordingly, State and local institutions of higher education, hospitals, and non-profit organizations that receive direct Federal awards or other Federal funds shall give preference in their procurement programs funded with Federal funds to the purchase of recycled products pursuant to the EPA guidelines.

EXHIBIT F CONTACT PERSONS

Commission Contract Man	Contractor Ducient Manager
Commission Contract Manager:	Contractor Project Manager:
NAME, MS-XX	(Name)
California Energy Commission	(Contractor Name)
1516 Ninth Street	Address
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Phone (916) NUMBER	Phone:
e-mail: NAME@energy.state.ca.us	Fax:
	e-mail
Commission Contract Officer:	Contractor Contract Administrator:
Elizabeth Stone, MS-18	(Name)
California Energy Commission	(Contractor Name)
1516 Ninth Street	Address
Sacramento, CA 95814	
Phone: (916) 654-5125	Phone:
Fax: (916) 654-4423	Fax:
e-mail: <u>estone@energy.state.ca.us</u>	e-mail
Deliver confidential deliverables to this location only.	
Invoices, Progress Reports and Non-Confidential	
Deliverables to:	
Accounting Office MG 2	
Accounting Office, MS-2	
California Energy Commission 1516 Ninth Street	
Sacramento, CA 95814	
Phone: 916-654-4401	
Legal Notices:	(contractor legal person)
Cheryl Raedel, MS-18	
Manager, Contracts Office	
California Energy Commission	
1516 Ninth Street	
Sacramento, CA 95814	
Phone: 916-654-4392	
Fax: 916-654-4423	
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	Contractor's Key Personnel:
	(Individual's Names listed)
	Key Subcontractors:
	(Company Names listed. Include names of individuals if they are key.)